



World Outgames
Miami Beach
2017

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THE INTRODUCTION

A Sun-Kissed Hello!!

Miami Beach and Miami exemplify the true spirit and true culture of world-renowned South Florida. From the sexy sands of South Beach to the exotic wildlife of Zoo Miami to the natural beauty of the Florida Everglades, South Florida overflows with the energy of constant activity~ literally 24/7. It is this flair and this vigor that continue to put our community on the map as the number one spot in the world for sports and entertainment events.

Our Sun-Kissed Paradise is America's playground and will be the perfect backdrop for the World Outgames 2017. Our experience is unmatched and our sizzle is in a class all its own. In the following proposal, we will outline the details of our bid to host the World Outgames 2017. It is a clear and dynamic response to the RFP.

In the proposal we will guide you through the key elements of our bid. Miami Beach and Miami are on the cutting edge of trends and fashion, and we will continue to add these elements of interest to our community and to our World to enhance the experience for the Human Rights Conference attendee, the athlete, the artist, and the spectator.

Life is great in Miami Beach and Miami and we look forward to sharing our lifestyle, our cities and our spirit with the World!

All the Best from Our Sun- Kissed Paradise,

Bruce Townsend

Bruce Townsend

*President, Miami Beach- Miami LGBT Sports & Cultural League, Inc
Co- Chair, World Outgames Miami Beach 2017 Committee*

Sun Kissed Paradise

ABOUT THE BIDDING CITY

Let Miami Beach's rhythm and excitement take control. A sensational blend of culture, style, image, fashion, and commerce, our electrifying atmosphere offers visitors the latest in urban fashion and international commerce, along with the beauty and splendor of a tropical sun-kissed paradise.

For years Miami Beach been "the spot" for LGBT vacationers from all over the world to escape their worries or troubles and get lost in the sand of our sultry beaches. But in the most recent times, Miami Beach and the Greater Miami area has become known as one of the hottest spots in the world to see international celebrities, the latest fashions, the trendiest clubs, and the greatest culmination of culture, art and sports.

Our unique sense of sophistication and class combined with Latin spice and Caribbean soul create an unrivaled warm-weather destination. Known for its sunshine, exclusive nightlife, fabulous foods, year-round sports and recreation, and championship teams such as the Miami Dolphins, Florida Marlins, University of Miami Hurricanes, and the Miami HEAT, there is no better place for your sporting event!

A Cultural Blend

South Florida is made up of three metropolitan counties, 106 municipalities and a population of more than five million. Cuban, Puerto Rican, Haitian, Russian, Jewish, Italian, Dutch, African-American, Portuguese, French and Brazilian are just a few of the many different ethnicities you will find in this melting pot of culture and international influence. This unique blend displays the true essence of the American dream, its pride, and its distinction.

A Place to Be Who You Are

Miami Beach is the premier playground for the LGBT community with full international appeal. Boys and girls from throughout the world flock to the beach for a little fun in the sun, while escaping the icy winter chill. Stroll along Lincoln Road and you will see many gays and lesbians eating dinner, holding hands and simply enjoying life together. The Beach offers a dozen or more bars and clubs including mainstays Twist, Score, Palace, and Mova, and an assortment of exciting clubs in downtown Miami. Come to our paradise and celebrate who you are!

Choose Your Sport...Any Sport!

From the beautiful greens of Doral, to the perfectly kept beach volleyball courts, we proudly hold claim to a year-round sport-friendly environment. With over 20 golf courses in Miami, an endless number of baseball, softball and soccer fields, as well as numerous professional sport facilities, you have your heart's desire when choosing an event location. Name your sport and we can ensure you will have the finest venue.

Local Economy

South Florida's diversified economy includes tourism, manufacturing, service, trade, financial, agriculture, real estate, hospitality, and construction companies. There are more than 200,000 firms in the tri-metropolitan area led by the services, trade and manufacturing sectors.

Palm trees, models, and superstars are the sites to see while South Florida's luxurious hotels, trendy eateries and fabulous shops are the place to be. From Ocean Drive to Coconut Grove, our first-class hospitality is a must for any visitor. There is no other place where the finest chefs and the most exclusive shops can be found while strolling the streets and enjoying the cool ocean breeze.

South Florida is among the world’s leaders in international and domestic prosperity. A perfect combination of economic success and tropical paradise, South Florida charms visitors from all over the world.

Market Demographics

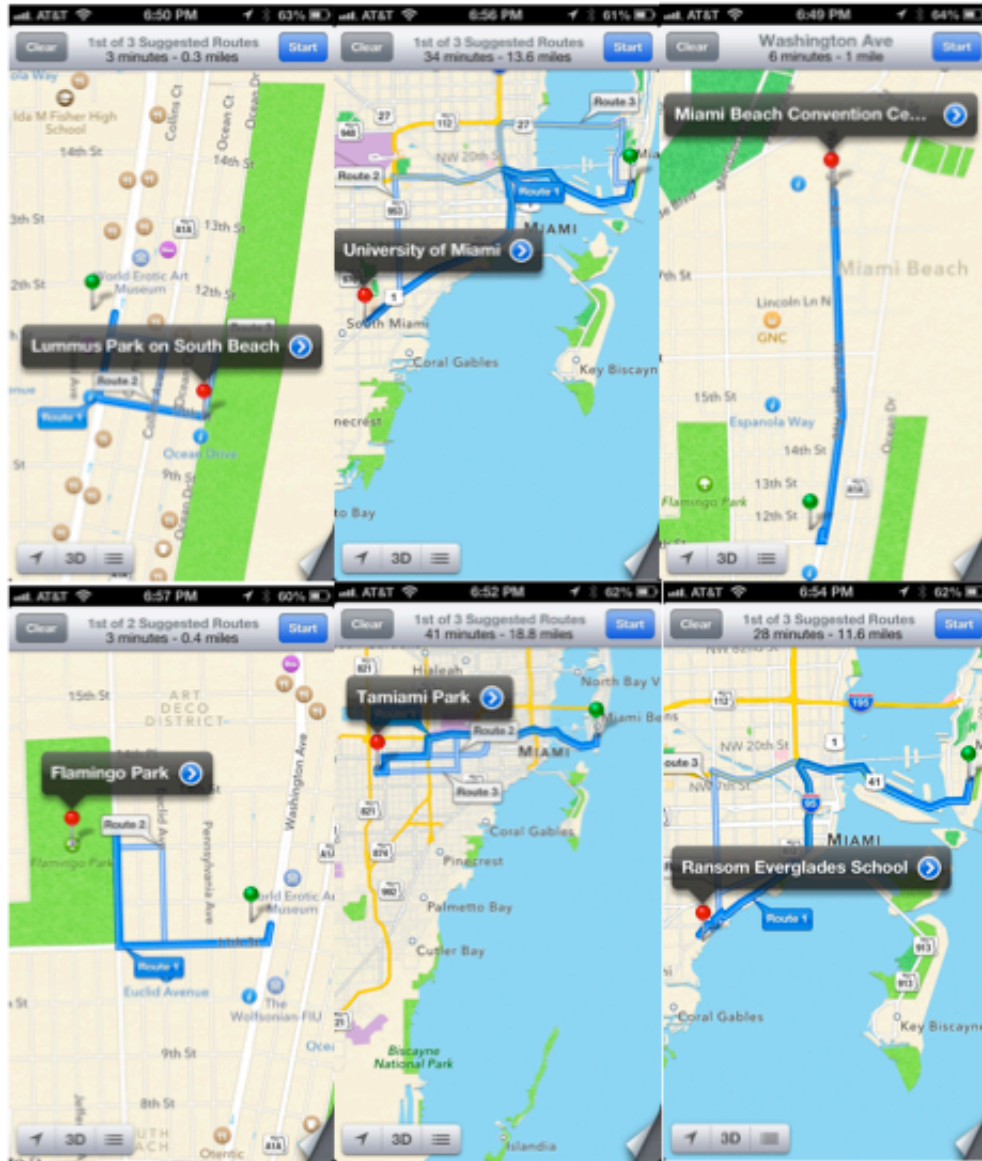
South Florida encompasses three major metropolitan areas reaching a population of over five million residents.

Metropolitan Division	2009 Population
Miami--Miami Beach--Kendall	2.5 million
Fort Lauderdale--Pompano Beach--Deerfield Beach	1.8 million
West Palm Beach--Boca Raton--Boynton Beach	1.3 million

MIAMI-DADE COUNTY DEMOGRAPHICS

Population	2,500,625
Persons under 5 years old	6.8%
Persons under 18 years old	23.0%
Persons 65 years old and over	14.4%
Female persons	51.2%
Male persons	48.8%
White persons	77.2%
Black persons	19.5%
American Indian and Alaska Native persons	0.4%
Asian persons	1.6%
Native Hawaiian and Other Pacific Islander	0.1%
Persons reporting two or more races	1.1%
Persons of Hispanic or Latino origin	62.5%
White persons not Hispanic	17.6%
Living in same house in 1995 and 2000, pct 5 yrs old & over	50.2%
Foreign born persons	50.9%
Language other than English spoken at home, pct age 5+	67.9%
High school graduates, percent of persons age 25+	67.9%
Bachelor's degree or higher, pct of persons age 25+	21.7%
Persons with a disability, age 5+	473,992
Mean travel time to work (minutes), workers age 16+	30.1

WORLD OUTGAMES 2017 VENUE LOCATIONS



LGBT VISITOR CENTER – LUMMUS PARK	0.3 MILES	3 MINUTES
LGBT VISITOR CENTER – UNIVERSITY OF MIAMI	13.6 MILES	34 MINUTES
LGBT VISITOR CENTER – MB CONVENTION CENTER	1 MILE	6 MINUTES
LGBT VISITOR CENTER – FLAMINGO PARK	0.4 MILES	3 MINUTES
LGBT VISITOR CENTER – TAMIAMI PARK	18.8 MILES	41 MINUTES
LGBT VISITOR CENTER – RANSOM EVERGLADES AQUATIC	11.6 MILES	28 MINUTES



Miami Museum Month Collateral



Heritage Guide



Art Basel

2011/2012 Overview

The Cultural Tourism & LGBT Marketing Division partnered with the City of Miami Beach to foster and enhance the relationship with Art Basel in Switzerland at Art 43 Basel and at Art Basel Miami Beach, which resulted in thousands of media impressions, international visibility and cementing Miami as a world-class cultural destination. The Division also attended 22 national and international trade shows, selling Greater Miami to travel professionals, media and consumers.

The Division worked with Convention Sales in bringing gay and lesbian conventions and associations to Greater Miami and the Beaches, and cultural and heritage conventions such as Sizzle Miami, Performing Arts Network, and the 2nd Gay & Lesbian Symposium on Aging. This year the Division helped coordinate the third annual Miami Museum Month, with a record 21 museums participating. The Division worked with Miami Beach Mayor Matti Bower and the Mayor's Gay & Lesbian Business Enhancement Committee to further showcase the first Gay & Lesbian Visitor Center in the U.S., sending a message to the world that Miami-Dade County continues to be a Gay & Lesbian travel mecca. This Division won the prestigious Cultural Arts Supporter Award given for supporting the arts in Miami-Dade County. This award was presented to the GMCVB staff for the company's dedication to supporting and promoting the arts.

Based on the significance of Cultural and LGBT tourism, the GMCVB's Cultural Tourism Associate Vice President continues to serve as an advisor to the Miami Beach Mayor's new Gay Business Development Ad Hoc Committee, a board member of Miami Beach Gay Pride Committee, and a board member of the Miami Beach Gay & Lesbian Chamber of Commerce. Additionally, he was appointed to chair Miami Beach's Sister Cities International Committee overseeing Miami Beach's 10 sister cities around the world. Along with Mayor Matti Bower he hosted a delegation from Cozumel, Mexico and led a delegation to Brampton, Canada. These appointments are in addition to serving on the Board of Advisors to the National Trust for Historic Preservation, being a board member of the Florida Trust for Historic Preservation, and the Chairman of the Design & Architecture High School (DASH) Advisory Board.



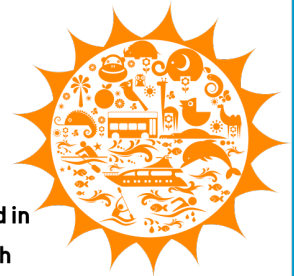
PROMOTING OUR PARTNERS



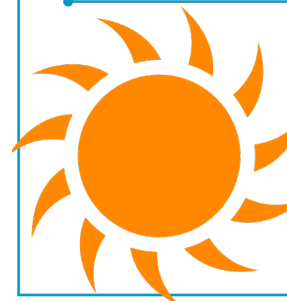
21
record number of museums participated in Miami Museum Month

19

record number of attractions participated in Miami Attractions Month



8
major, nationally recognized LGBT events proud to call Greater Miami home



500+
year-round annual events and festivals showcasing partners

ABOUT THE BIDDING ORGANIZATION

The Bidding Organization- Miami Beach- Miami LGBT Sports & Cultural League, Inc. registered with the Secretary of State in Florida on October 3, 2012. This group is comprised of active community leaders that are involved in Human Rights, Culture or Sports throughout our LGBTQ community. When we win the bid, the League will be applying for 501(c)(3) status that would take approximately 1.5 years. In the meantime the Miami Foundation would be our fiscal agent. TMF has 20 years of experience in non-profit start-ups and serving the non-profit communities.

The League was formed to insure that a competitive and organized bid be delivered to GLISA International for the World Outgames 2017. The group represents leaders that drive the success of many of Miami Beach and Miami's events throughout the year. The current committee is as follows:

- **Ivan Cano**, Co- Chair- Executive Director of Miami Beach Gay Pride
- **Bruce Townsend**, Co- Chair, Social Catering Sales Director- Centerplate at the Miami Beach Convention Center
- **Jerry Torres**, Treasurer- Secretary, Principal GT Entertainment LOC
- **Michael Gongora**, Vice- Mayor, City of Miami Beach
- **Steven Adkins**, President & CEO of the Miami-Dade Gay & Lesbian Chamber of Commerce
- **Bob Balsam**, General Manager- Global Spectrum, managing company of the Miami Beach Convention Center
- **George Neary**, Associate Vice President of Cultural Affairs
- **Cindy Brown**, Executive Director of the Miami Beach Botanical Gardens
- **Nick Tierno**, General Manger- Centerplate at the Miami Beach Convention Center
- **Jose Sotolongo**, Executive Director of the Miami- Dade Sports Commission
- **Keith Hart**, Relationship Manager- GBPS- American Express
- **Richard Murry**, President- The Murry Agency
- **Karen Brown**, Executive Director of the LGBT Visitors Center

As the energy continues through Miami Beach and Miami, the committee will continue to expand rapidly.

The Board of Directors consists of the current committee members with the addition of the Honorable Matti Herrera Bower, Mayor of the City of Miami Beach, and the Honorable Michael Gongora, Vice-Mayor of the City of Miami Beach, as honorary Directors.



MATTI HERRERA BOWER
MAYOR

CITY OF MIAMI BEACH

1700 CONVENTION CENTER DRIVE
MIAMI BEACH, FLORIDA 33139

November 13, 2012

Gay and Lesbian International Sport Association
Daniel Vaudrin
507 - 1451 Parthenais
Montreal, Quebec
CANADA
H2K 0A2

Dear Host Selection Committee of GLISA International:

I am delighted to hear that Miami Beach is being considered for the 4th Annual World Out Games 2017. I am confident that bringing the World Out Games 2017 to the United States, Miami Beach in particular, would result in an invigorating event for the LGBT Community.

This occasion would be symbolic of our united and active gay, lesbian, bisexual, transgender, and allies and their many contributions to all who live, work and play here.

World Out Games athletes and participants from around the globe will be welcomed and invited to visit the many attractions that the LGBT community have established, preserved and enhanced. These include our nightlife, cuisine, shopping, film, culture and architecture, which enhance us as an international destination.

On behalf of the City of Miami Beach and the City Commission, I offer my support of the bid to host the 4th World Out Games in 2017.

Thank you for your consideration.

Matti Herrera Bower
Mayor



**OFFICE OF THE MAYOR
MIAMI-DADE COUNTY, FLORIDA**

**CARLOS A. GIMENEZ
MAYOR**

January 28, 2013

Gay and Lesbian International Sport Association
507-1451 Parthenais
Montréal, Quebec
Canada
H2K 0A2

Dear Host Selection Committee:

As Mayor and on behalf of the more than 2.5 million residents of Miami-Dade County, it is with great enthusiasm that I encourage you to host the 2017 World Outgames in our community.

Professional sports are part of the Miami-Dade tradition from Super Bowls and NCAA Football National Championships to World Series and NBA Championships. We offer a trendy, yet sophisticated destination that extends a warm welcome to more than 13 million visitors a year. Our climate is ideal for sports enthusiasts and we are honored that organizers have chosen our community time and again to host games, tournaments and championships.

Our blend of cultures – people from over 156 countries, who communicate in more than 64 different languages – makes us a prosperous, progressive and all-inclusive community. We mirror the diversity of your organization and fans. By hosting the World Outgames in our community, participants and attendees will also have the opportunity to take advantage of our world-class beaches, hotels, restaurants, shopping, attractions, and arts and culture.

It is a privilege and pleasure to invite you to consider Miami-Dade County for the 2017 World Outgames.

Sincerely,

A handwritten signature in black ink, appearing to read "Carlos A. Gimenez".

Carlos A. Gimenez
Mayor

STEPHEN P. CLARK CENTER, 111 N.W. FIRST STREET, SUITE 2910, MIAMI, FLORIDA 33128-1994 • (305) 375-5071 • FAX (305) 375-3618



MICHAEL GÓNGORA
COMMISSIONER

CITY OF MIAMI BEACH

1700 CONVENTION CENTER DRIVE
MIAMI BEACH, FLORIDA 33139

September 17, 2012

Gay and Lesbian International Sport Association
Daniel Vaudrin
507-1451 Parthenais
Montréal, Québec
Canada
H2K 0A2

Dear Host Selection Committee of GLISA International,

I am pleased to announce my intent to host WorldOut Games IV 2017. I believe Miami Beach would be an excellent host city for the WorldOut Games. The Miami Beach community is already working together to ensure this becomes a reality. At present the Host Committee entitled, "Miami LGBT Sports and Culture League," consists of the following representations and organizations:

Jose Sotolongo, Executive Director
Miami-Dade Sports Commission
<http://www.miamisports.org/>

Barry Moskowitz, Vice President, Sales
Greater Miami Convention & Visitors Bureau
<http://www.miamiandbeaches.com/>

Commissioner Michael Gongora
City of Miami Beach
<http://web.miamibeachfl.gov/>

David Richardson, Representative- Elect Dist 113
State of Florida
<http://www.davidforflorida.com/>



CITY OF MIAMI BEACH

1700 CONVENTION CENTER DRIVE
MIAMI BEACH, FLORIDA 33139

MICHAEL GÓNGORA
COMMISSIONER

Steve Adkins, President & CEO
Miami -Dade LGBT Chamber of Commerce
<http://www.gogaymiami.com/>

Bob Balsam, General Manager
Global Spectrum
<http://www.miamibeachconvention.com/>

Bruce Townsend, Social Catering Sales Manager
Centerplate-Miami Beach Convention Center
<http://www.centerplatembcc.com/>

Ivan Cano, Chairman
City of Miami Beach LGBT Enhancement Business Committee

The location that the Host Committee would like to bid is Miami Beach, Miami and the surrounding areas for the Sporting & Cultural Events and Human Right Conference during the mid-month of May 2017. Thank you in advance for your consideration.

Sincerely,

Michael Góngora
City of Miami Beach
Commissioner



Bruno A. Barreiro
Miami-Dade County Commissioner

January 28, 2013

Gay and Lesbian International Sport Association
Daniel Vaudrin
507-1451 Parthenais
Montréal, Quebec
Canada
H2K 0A2

Dear Host Selection Committee of GLISA International:

Please accept this letter of support to host 2017 World Outgames in Miami-Dade County. We greatly appreciate the opportunity to be considered, and we look forward to developing an exciting working relationship.

As host to many major sports events and meetings, including 10 Super Bowls, the NCAA Men's Basketball Tournament, Discover Orange Bowl and BCS National Championship Game, World Golf Championships, POW WOW, and WrestleMania 28, we are very accustomed to creating and managing successful event partnerships. Through this tremendous experience and background, we will be able to provide the leadership, community support, and volunteer base required to host this exciting event.

Upon your request, we will reach out to our elected officials, community leaders, Greater Miami Convention and Visitors Bureau, local media, and hotel partners in order to create the type of atmosphere that will enhance both of our entities.

Thank you again for your consideration, and we appreciate the opportunity to work with you to host the 2017 World Outgames in Miami-Dade County.

Sincerely,

A handwritten signature in blue ink that reads "Bruno Barreiro".

Bruno A. Barreiro
Miami-Dade County Commissioner
District 5

BAR/ma

1454 SW First Street • Suite 130 • Miami • Florida • 33135
(305) 643-8525 • Fax (305) 643-8528

September 17, 2012

David Richardson
Representative-Elect
Florida House of Representatives, District 113
North Bay Village – Miami Beach – Downtown Miami – East Little Havana

Dear Host Selection Committee of GLISA International:

It was with great joy that I support the 4th World Out Games 2017 to be held in our beautiful cities of Miami Beach and Miami.

Hosting World Out Games and Cultural events in this district would be a great opportunity for us to show you and your world participants our rich and culturally diverse community. I would very much appreciate your organization allowing us to host your event in 2017. We promise you will have an extraordinary experience here.

Sincerely,

David Richardson
david@DavidforFlorida.com
305-790-1312



JORGE R. EXPOSITO
COMMISSIONER

CITY OF MIAMI BEACH

1700 CONVENTION CENTER DRIVE
MIAMI BEACH, FLORIDA 33139

September 17, 2012

Gay and Lesbian International Sport Association
Daniel Vaudrin
507-1451 Parthenais
Montréal, Québec
Canada H2K 0A2

Dear Vaudrin:

I am pleased to provide this letter to the Miami LGBT Sports and Culture League in support of your Intent to Bid for the 2017 World Outgames.

The World Outgames is an excellent venue that enables the gay community to participate in a sporting and cultural event in our backyard. We support your efforts for bidding to host these events in Miami Beach in 2017.

Please feel free to contact me should you have any questions.

Sincerely,

Jorge R. Exposito
Vice-Mayor
City of Miami Beach
jorge@miamibeachfl.gov



CITY OF MIAMI BEACH

1700 CONVENTION CENTER DRIVE
MIAMI BEACH, FLORIDA 33139

DEEDE WEITZMAN
COMMISSIONER

12-111

September 17, 2012

Gay and Lesbian International Sport Association
Daniel Veudrin
507-1451 Parthenais
Montreal, Québec
Canada
H2K 0A2

DEAR HOST SELECTION COMMITTEE OF GLISA INTERNATIONAL:

As an elected officer of the City of Miami Beach, I write to you in support of the World Out Games.

Our community is fortunate to have many gay and lesbian leaders committed to make this event a true success in Miami Beach. These individuals include:

Jose Setolongo, Executive Director
Miami-Dade Sports Commission

Steve Adkins, President & CEO
Miami-Dade LGBT Chamber of Commerce

Barry Moskowitz, Vice President, Sales
Greater Miami Convention & Visitors Bureau

Bob Balsara, General Manager
Global Spectrum

Commissioner Michael Gougora
City of Miami Beach

Bruce Townsend, Social Catering Sales Manager
Coutlerplate-Miami Beach Convention Center

David Richardson, Representative- Elect Dist. 113
State of Florida

Ivan Cano, Chairman
City of Miami Beach LGBT Enhancement
Business Committee

Many of these individuals were instrumental in the creation of the Miami Beach Gay Pride which has evolved into a destination event attracting audiences from throughout the world to our vibrant, tropical, and historic community. We would be equally honored to welcome the World Out Games to our uniquely diverse City.

Sincerely,

Deede Weitzman
Commissioner



The Official Accredited Destination Marketing Organization for Greater Miami and the Beaches

September 12, 2012

The Greater Miami Convention and Visitors Bureau extends this personal invitation to the 2017 World Outgames to meet in Greater Miami.

Here you will find beautiful beaches, year round recreation, celebrated cuisine, sizzling nightlife, international shopping, world class events, family oriented attractions, and vibrant arts and culture, which attract more than nine million visitors annually.

Greater Miami has the facilities and services to match your most demanding needs. We welcome this opportunity to present our community for your consideration and sincerely hope that following your deliberations, you will concur that we have the ability to provide a unique and superior setting for the 2017 World Outgames.

Thank you for your consideration and support.

Sincerely,

William D. Talbert III

William D. Talbert, III, CDME
President & CEO

701 Brickell Avenue, Suite 7700 • Miami, FL 33131 • USA • 305.536.3000 • info@miamivcbs.com
Houston • Chicago • Atlanta • Dallas • Denver • Fort Lauderdale • Los Angeles • London • Mexico City • New York • Phoenix • San Francisco • Seattle • Singapore

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MOMENTUM 2
THE BRIGHTER FUTURE CAMPUS FOR
THE UNIVERSITY OF MIAMI

November 28, 2012

Host Selection Committee
Gay and Lesbian International Sport Association
Daniel Vaudrin
507 1451 Parthenais
Montreal, Quebec
CANADA
H2K 0A2

Dear Host Selection Committee of GLISA International:

I am delighted that Miami Beach is being considered for the 4th Annual World Out Games 2017.

Participants and visitors would find South Florida to be an invigorating and welcoming destination. We know how to host major sporting events like the Super Bowl. We've been doing so for more than 40 years. And then there's the weather...

On behalf of the University of Miami, I am pleased to support the bid to host the World Out Games in 2017.

Thank you for your consideration.

Sincerely,

Donna E. Shalaka

DES:jr

Office of the President
P.O. Box 248006
Coral Gables, Florida 33124 4600

Ph: 305-284-1100
Fax: 305-994-3768
www.miami.edu/momentum2



1130 Washington Ave.
1st Floor North
Miami Beach, FL 33139
EMAIL: mdglcc@bellsouth.net
WEB: www.gaybizmiami.com
OFFICE: 305-673-4440
FAX: 305-673-8883

A Not -For-Profit Corporation

September 17, 2012

Bruce Townsend, Social Catering Sales Manager
Centerplate, Miami Beach Convention Center
o/b/o GLISA
1901 Convention Center Drive
Miami Beach, FL 33139

Re: 2017 World OutGames

To whom it may concern;

On behalf of the Miami-Dade Gay & Lesbian Chamber of Commerce, I am pleased to lend our support in moving forward with an application to host the 2017 World OutGames. We understand that this is a community-wide endeavor that will require the resources of many, including the LGBT & Allied Business Community.

We look forward to receiving the next package of information and, hope that we will be in a position to move forward in the bid process.

Warm regards,

A handwritten signature in black ink, appearing to read "Steven Adkins".

Steven Adkins
President & CEO



September 17, 2012

Mr. Daniel Vaudrin
507-1451 Parthenais
Montréal, Québec
Canada
H2K 0A2

RE: Letter of Support

Dear Daniel:

On behalf of the Board of Directors and staff of the Miami-Dade Sports Commission, I am pleased to write this letter of support for Miami's bid to host the worldOutgames in 2017.

With first class service and affordable rates, athletes, staff, and spectators can enjoy everything that Miami has to offer. From the luxurious hotel properties on South Beach, to the convenience and comfort of many of the hotels throughout the city, your guests are sure to enjoy their stay.

Miami offers a tropical atmosphere and a cool ocean breeze that serves as a year-round sport friendly environment with wonderful sports facilities, great family attractions, miles of white-sand beaches, and much more. There is no better place that offers convenience and constant activity guaranteed to make the Games a huge success!

It's all here... great facilities, ideal weather, accommodations to suit everyone, beautiful beaches, fantastic shopping, dining, great attractions, and a wide variety of sports entertainment options. But most of all, it is our championship experience that sets us apart.

We are ready to support this effort, and look forward to the opportunity to host this event. Please let me know if you need any additional information.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jose Sotolongo".

Jose Sotolongo
Executive Director

701 Brickell Avenue, Suite 2700 • Miami, Florida 33131 • (305) 818-7188



November 26th, 2012

Dear Bruce,

On behalf of the South Florida Amateur Athletic Association (SFAAA), I extend our complete support and assistance in your efforts with the 2017 World Outgames: Miami Beach and, in doing so, seek to be a viable partner with the softball component of the 2017 Games.

For almost 20 years, the SFAAA has been the premier LGBT softball league in all of South Florida. Now at its peak of almost 450 members and 26 teams, SFAAA is primed to be a part of one of great LGBT sporting events on the planet.

To its credit, SFAAA has managed tournament like activities with stellar results. We have just wrapped up a very successful 18th Annual Hurricane Showdown this past Thanksgiving Weekend with over 60 teams in three divisions of competition from over 12 cities nationwide. Further support lay in our hosting of the 2006 Gay Softball World Series and the over 180 teams, 2,800 athletes representing 38 cities from the United States and Canada that took part in the event. Simply put, the SFAAA Organization and network would be an enthusiastic, knowledgeable and experienced partner and collaborator for 2017 World Outgames: Miami Beach.

Should you need further assistance, please feel free to contact me by email at paul@sfaaasoftball.com or by phone at (954) 465-8559.

Cordially yours,

Paul A. Falcone
Chairperson,
South Florida Amateur Athletic Association (SFAAA)



Bruce Townsend, Social Catering Sales Manager
Centerplate, Miami Beach Convention Center
o/b/o GLISA
1901 Convention Center Drive
Miami Beach, FL 33139
Re: 2017 World OutGames

January 23, 2013

The Greater Miami and the Beaches Hotel Association welcome the 2017 World OutGames to Greater Miami. We believe our community would join together to make the 2017 OutGames a very memorable experience for your attendees.

Our diverse community has so much to offer, including our many arts and cultural facilities, beautiful beaches and recreation, fabulous restaurants and nightclubs, and incredible shopping.

Thank you for your consideration. We look forward to learning more about the 2017 OutGames. Please feel free to contact me for any needs you may have.

Warm regards,

Wendy Kallergis

President & CEO

GMBHA

wkallergis@gmbha.com

PARTNERS IN HOSPITALITY

**The International Association
of Gay/Lesbian
Country Western Dance Clubs**



IAGLCWDC
5543 Edmondson Pike
P.M.B. 107
Nashville, TN 37211 USA
www.iaglcwdc.org

Dave Hayes, Chairperson
33 Elgin Park, Apt 10
San Francisco, CA 94103 USA
Phone: 415-683-1103
dave@iaglcwdc.org

November 20th 2012
TO: World Outgames Miami Beach 2017

Dear World Outgames Miami Beach 2017:

The International Association of Gay/Lesbian Country Western Dance Clubs would like to officially hold our annual Delegates meeting and Championship Dance Competition in conjunction with the World Outgames, in 2017 should be event be awarded to Miami.

Our Convention Committee is ready to start working on plans if Miami is awarded the bid. If you have any questions, you can contact me, or our Convention Director, Jim Chakeres.

Best Regards,

Dave Hayes
IAGLCWDC Chairperson
415-683-1103
dave@iaglcwdc.org

Jim Chakeres
Convention Director
614-787-5611
jchak@aol.com



Build **Power** Take **Action** Create **Change**

November 29, 2012

World Outgames 2017 Selection Committee:

The National Gay and Lesbian Task force fully supports the Miami bid for the World Outgames 2017. The Task Force has a deep and rich history of events in the Miami for many years and is deeply invested in the Miami community. I feel confident that the community of Miami has the necessary resources to make the 2017 Outgames an amazing experience for all involved.

The Task Force looks forward to working with the committee to ensure that the Human Rights Conference component is both impactful and timely.

Please feel free to contact me with any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Rea Carey".

Rea Carey
Executive Director

1325 Massachusetts Ave., NW Suite 800, Washington, DC 20005
Tel 202.388.5177 • Fax 202.388.2241 • www.thetaskforce.org



P.O. Box 530280
Miami, Florida 33153
(305) 751-6305

November 20, 2012

Gay and Lesbian International Sport Association
Daniel Vaudrin
507 - 1451 Parthenais
Montréal, Quebec
CANADA
H2K 0A2

Dear Host Selection Committee of GLISA International:

It is my pleasure to write a letter in support of Miami Beach & Miami LGBT Sports and Culture League for the World Out Games 2017 Bid.

Our city of Miami Beach embodies a unique blend of new world charm the Host Selection Committee of GLISA International would appreciate and has a cosmopolitan appeal. Your attendees would see our vibrant and multicultural, Miami Beach and Greater Miami. It is also home to distinctive shops, world-class restaurants, and superb museums. The participants and guests of the World Out Games will find something for everyone while visiting the Greater Miami and Florida Areas.

Sincerely,

A handwritten signature in blue ink, appearing to read "Franc Castro".

Franc Castro,
Executive Director



January 19, 2013

TO: World Outgames Miami Beach 2017

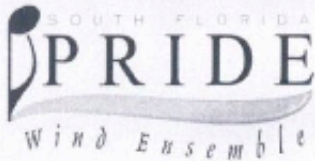
The North American Same-Sex Partner Dance Association is in full support of a same-sex dance competition at the World Outgames in 2017 and would definitely be interested in sanctioning this competition should it be awarded to Miami Beach.

We look forward to working with your organization should you be awarded the bid.

Sincerely,

Barbara Zoloth, President
NASSPDA Board of Directors
415-971-0410

www.nasspda.org



1750 East Oakland Park Blvd.
Oakland Park, FL 33334
954-667-9228
www.PrideWindEnsemble.org

2012-2013
Season

Greetings!

Board of Directors

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Fred Matter
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Sean Abreu
Personnel Director

Staff Members

Dan Bassett
Musical Director

*Harmonizing
our
Community*

The South Florida Pride Wind Ensemble is proud to support the Miami Bid for the 2017 OutGames. As South Florida's premier gay band, we look forward to participating in the event. This is a great opportunity for Miami to showcase our excellent South Florida hospitality!

We have three concerts a year and would be happy to promote the event as we get closer to the date. We look forward to collaborating with you.

Sincerely,

Alain Ortiz
President, SFPWE

South Florida Pride Wind Ensemble - PO Box 10020, Oakland Park, FL 33334

PORT



FROM THE PRESIDENT

Gay and Lesbian International Sport Association

Daniel Vaudrin
507 - 1451 Parthenais
Montreal, Quebec
CANADA
H2K 0A2

November 29, 2012

Dear Host Selection Committee of GLISA International:

On behalf of the Lesbian and Gay Band Association (LGBA), it is with great pleasure that I write this letter of support for the 2017 OutGames Bid from Miami. LGBA recently became a member of GLISA and our organization looks forward to becoming more involved with events like the OutGames. You can find out more about our organization at www.lgba.org.

The Lesbian and Gay Band Association has been a cultural force for more than 30 years. Individual bands are a vital part of their communities, bringing all types of people together through their music. The bands themselves include lesbian, gay, bisexual and transgendered members, while performing for an even wider audience around the world including US Presidential Inaugurations in 1993, 1997, and 2009; the Gay Games; the Keep the Promise AIDS March on Washington; World Pride in London, etc.

You should also be receiving a letter of support from the South Florida Pride Wind Ensemble (SFPWE). SFPWE is one of our oldest and most active member bands. Should the 2017 event occur in Miami, LGBA will work closely with SFPWE to create a "regional event" that is open to all of our member bands. In the past, these regional events have attracted hundreds of musicians.

If you have any questions, feel free to contact me at 954-292-7785 or adamderosa@comcast.net.

Sincerely,

Adam DeRosa

Adam DeRosa
President
Lesbian and Gay Band Association

SPORTS

In the following section, we will list the sports that is best suited in Miami Beach – Miami. At present, there are some sports that are cost prohibitive or not available in are region. For example, Ice Hockey and Figure Skating due to lack of venue, Gay Polo, the are is too hot for the horse and the stables have cleared for the summer. As for Body Building, the cost to test the athletes would prevent us from running a great competition. While we are set with these projections, will be continue to strive for others not mentioned like Gay Rodeo and other wonderful sports.



Miami Beach Convention Center
1901 Convention Center Drive
Miami Beach, FL 33139

Event

Badminton, Country Western Dance, Dance Sport, Dominos, Volleyball, Event Headquarters, LOC On-Site Office, Media Center, Registration and Check-in, Opening Ceremony and the Closing Ceremony.

Site Proposal

The Miami Beach Convention Center is a 500,000 square feet, fully air-conditioned venue, ideally situated to serve as the main hub of activity for the World Outgames in 2017. Located in the heart of South Beach, this facility will act as Event Headquarters with sufficient meeting space to house all On-site Games Administration and Management needs.

In addition to acting as Event Headquarters, we propose Halls C & D are utilized for Badminton, and Volleyball, due to the fewer number of columns and the greater amount of unobstructed square footage. We recommend that that Halls A & B be utilized for Country Western Dance, Dance Sport, and Dominos. All of which are based upon the competition schedules.

Championship events and Award Ceremonies can be moved to adjacent meeting spaces for a more intimate championship setting where necessary.

Venue Requirements / Specifications

The Miami Beach Convention Center meets all the general requirements for operating a successful sporting event, including but not limited to: access for the disabled, adequate spectator seating, a public address system, adequate lighting, and areas of function such as Games Administration,

Registration/Check-in and a Media Center.

- Ballrooms for pre-check in, Camera Station for photo ID, Temporary Luggage-Check, Sports Section for a detailed account on the individual Sport provided by each sport volunteer.

In addition to the general requirements, the LOC and Miami Beach Convention will ensure that the facility meets all the specific needs and requirements of the following sports:

Badminton

- Courts marked for singles and doubles, all set-up in accordance with Badminton World Federation Laws of Badminton and Regulations
- Ceiling height is 35', which exceeds the requirement

Country Western Dance

- Seating will be available for spectators

Dance Sport

- Spectator seating

Dominos

- Tables and Chairs
- Timing and Judging Table
- Area for spectators

Volleyball

- Courts of 15 meters x 24 meters for all medal matches
 - Courts of 12 meters x 21 meters for all other matches
 - Each court will have two benches
- that will hold a 15 person roster
- Referee stand will be positioned courtside at each court
 - Ceiling heights over 12 meters

Venue Description / Overview

Opened in 1957, the Miami Beach Convention Center has been the heart of Miami Beach for fifty years. It served as the site where Cassius Clay (later known as Muhammad Ali) defeated Sonny Liston for his first Heavyweight Championship of the World in 1964. In 1968, the Miami Beach Convention Center hosted the Republican National Convention with more than 20,000 delegates; while in 1972, more than 45,000 delegates visited the facility during both the Republican and Democratic National Conventions.

As the demand for exhibition space has increased, in 1989, the facility underwent a \$92 million renovation and doubled in size. In the last six years, the facility has also boasted over \$35 million in continuing upgrades, including complete renovations of all restrooms, full carpet replacement, and installation of a state-of-the-art telecommunications and networking infrastructure that allows the MBCC the place, second to none, in meeting all of your event's technology needs.

The Miami Beach Convention Center has played host to a number of leading convention industry events, including the annual meetings of both the Professional Convention Management Association and the International Association for Exposition Management, as well as the Travel Industry Association's Pow Wow, scheduled to return for a third time in 2009. Major association users have included the Society for Neuroscience, International Association of Chiefs of Police, and others.

The MBCC has also welcomed numerous important corporate users, including SAP, Sprint, Prudential Realty, and the inaugural Microsoft Global Briefing, a major sales and technology meeting of Microsoft employees worldwide.

Major annual trade shows here include the Jewelers International Showcase (three times annually),

Graphics of the Americas, the Progressive Miami International Boat Show and Miami International Boat Show, and the Seatrade Cruise Shipping Conference/Expo. The MBCC annual calendar also boasts some of the nation's premiere public events, including America's largest consumer show, the Miami International Boat Show, the South Florida International Auto Show, currently the third largest in the United States, and North America's most important contemporary art fair, Art Basel Miami Beach.

Known throughout the world for its exciting nightlife and myriad of fine dining and hotel accommodations, Miami Beach will present a visitor experience like no other destination. Whether it's enjoying the party atmosphere of Ocean Drive, the amazing nightclubs of Washington Avenue, or trying to decide among Lincoln Road's vast selection of fine restaurants, you'll never be waiting for excitement in our tropical paradise.

The Miami Beach Convention Center is a Global Spectrum managed facility. Headquartered in Philadelphia, Global Spectrum, a subsidiary of Comcast- Spectacor is one of the world's leading private facility management companies. With over 100 venues throughout the US, the Bahamas, Dubai and Canada, Global Spectrum controls over 1.5 million entertainment seats worldwide and manages over five million square feet of exhibit space.

Catering and Concessions

Centerplate is the exclusive on-site contractor for all catering and concession services.

Centerplate provides the expertise of inventive chefs to design menus that will enhance your theme event or special occasion. Each activity is customized to your every specification. From continental breakfast to continental cuisine, Centerplate is committed to making your event a successful and memorable occasion.

Venue Amenities

- Air Conditioning
- Business Center
- Catering and Concession
- Coat and Luggage Check-in
- Concierge Service
- Marquee
- Internet Access / WiFi
- Telephone Services
- IT/Telecommunications Smart City, the exclusive provider

i.	Sport	Badminton
ii.	TOTAL Expected # Participants (Men+ Women)	250
	Men	180
	Women	70
iii.	Tournament Form	Rules and Regulations as set forth by the Badminton World Federation Laws of Badminton and Regulations.
iv.	Description of Sporting Venue	See Bid Document
1.	Name	Miami Beach Convention Center 1901 Convention Center Dr., Miami Beach, FL 33139
2.	Year Built	1957
3.	Yr of renovation/improvement	1989
4.	Spectator capacity	140
5.	Number of courts/pitches	4
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$2,000
8.	External Catering Possibilities	All catering is contracted through CenterPlate.
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	As a primary location for indoor sports and the overall Event Headquarters, the Miami Beach Convention Center will be a main stop on the overall Transportation Line.
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	0
13.	# of lockers	0
14.	Description of what needs to be added to venue	All sport equipment (Sport Court and Nets) needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	250
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Miami-Dade Sports Commission
vi.	Sanctioning Body	USA Badminton Association
vii.	References to an event where this sport was successfully hosted	2012 Bill Graham Miami International / Miami Pan Am International Badminton Series
viii.	How will this component be managed?	Sam Skelton- Sports Manager
x.	# of full-time employees needed	1

i.	Sport	Country Western Dance
ii.	TOTAL Expected # Participants (Men + Women)	500
	Men	300
	Women	200
iii.	Tournament Form	Sanctioned by IAGLCWDC
iv.	Description of Sporting Venue	See Bid Document
1.	Name	Miami Beach Convention Center 1901 Convention Center Dr., Miami Beach, FL 33139
2.	Year Built	1957
3.	Yr of renovation/improvement	1989
4.	Spectator capacity	450
5.	Number of courts/pitches	na
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$2,000
8.	External Catering Possibilities	All catering is contracted through CenterPlate.
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	As a primary location for indoor sports and the overall Event Headquarters, the Miami Beach Convention Center will be a main stop on the overall Transportation Line.
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	0
13.	# of lockers	0
14.	Description of what needs to be added to venue	stage, chairs, sound lights
15.	Participant break-even level	500
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	IAGLCWDC
vi.	Sanctioning Body	IAGLCWDC
vii.	References to an event where this sport was successfully hosted	Annual Convention
viii.	How will this component be managed?	IAGLCWDC
ix.	# of full-time employees needed	0

i.	Sport	Dance Sport
ii.	TOTAL Expected # Participants (Men+ Women)	500
	Men	300
	Women	200
iii.	Tournament Form	National Same Sex Dance Association
iv.	Description of Sporting Venue	See Bid Doc
1.	Name	Miami Beach Convention Center 1901 Convention Center Dr., Miami Beach, FL 33139
2.	Year Built	1957
3.	Yr of renovation/improvement	1989
4.	Spectator capacity	450
5.	Number of courts/pitches	na
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$2,000
8.	External Catering Possibilities	All catering is contracted through CenterPlate.
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	As a primary location for indoor sports and the overall Event Headquarters, the Miami Beach Convention Center will be a main stop on the overall Transportation Line.
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	0
13.	# of lockers	0
14.	Description of what needs to be added to venue	stage, chairs, sound lights
15.	Participant break-even level	500
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	North American Same Sex Partner Association
vi.	Sanctioning Body	North American Same Sex Partner Association
vii.	References to an event where this sport was successfully hosted	Annual Convention
viii.	How will this component be managed?	North American Same Sex Partner Association
ix.	# of full-time employees needed	1

i.	Sport	Dominos
ii.	TOTAL Expected # Participants (Men+ Women)	60
	Men	40
	Women	20
iii.	Tournament Form	The matches will be played using Domino USA rules.
iv.	Description of Sporting Venue	See the Bid Document
1.	Name	Miami Beach Convention Center 1901 Convention Center Dr., Miami Beach, FL 33139
2.	Year Built	1957
3.	Yr of renovation/improvement	1989
4.	Spectator capacity	450
5.	Number of courts/pitches	na
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	0
8.	External Catering Possibilities	All catering is contracted through CenterPlate.
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	As a primary location for indoor sports and the overall Event Headquarters, the Miami Beach Convention Center will be a main stop on the overall Transportation Line.
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	0
13.	# of lockers	0
14.	Description of what needs to be added to venue	N/A
15.	Participant break-even level	60
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Miami Dade County Parks & Recreation
vi.	Sanctioning Body	USA Dominos Federation
vii.	References to an event where this sport was successfully hosted	Miami-Dade Senior Games
ix.	How will this component be managed?	Miami- Dade Sports Commission
x.	# of full-time employees needed	1

i.	Sport	Volleyball
ii.	TOTAL Expected # Participants (Men+ Women)	500
	Men	400
	Women	100
iii.	Tournament Form	Rules and Regulations as set forth by USA Volleyball for Adult Tournament Play
iv.	Description of Sporting Venue	See Bid Document
1.	Name	Miami Beach Convention Center 1901 Convention Center Dr., Miami Beach, FL 33139
2.	Year Built	1957
3.	Yr of renovation/improvement	1989
4.	Spectator capacity	2500
5.	Number of courts/pitches	16+
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$2,000
8.	External Catering Possibilities	All catering within the MBCC is contracted through CenterPlate.
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	As a primary location for indoor sports and the overall Event Headquarters, the Miami Beach Convention Center will be a main stop on the overall Transportation Line.
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	0
13.	# of lockers	0
14.	Description of what needs to be added to venue	All sport equipment (Sport Court, Nets, etc) needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	500
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Troy Forte and Sam Skelton
vi.	Sanctioning Body	USA Volleyball
vii.	References to an event where this sport was successfully hosted	USA Volleyball Girls Junior Olympic Championships
viii.	How will this component be managed?	Troy Forte and Sam Skelton. Sport Managers
ix.	# of full-time employees needed	1



BankUnited Center
1245 Dauer Drive
Coral Gables, FL 33146

Sport

Basketball

Site Proposal

We propose the use of the University of Miami's BankUnited Center as the venue for basketball.

Venue Requirements / Specifications

- NCAA Standard Basketball Court
- Practice Facility
- Locker rooms (3)

Venue Description / Overview

The BankUnited Center, a 8,000+ seat multipurpose entertainment facility located on the University of Miami's Coral Gables campus, has concerts, family shows, trade shows, lecture series, university events and sporting events hosting University of Miami Men's and Women's basketball teams.

The BankUnited Center is the University's first on-campus venue with seating to accommodate large events. With its 8,000-seat capacity and 25 executive suites, the Center offers an ideal capacity for concerts, conferences, lectures series and banquets. The venue has hosted events ranging from the US Cheer & Dance National Championships to the Dali Lama and the Republican National Convention.

The BankUnited Center is managed by Global Spectrum, a subsidiary of Philadelphia-based Comcast-Spectator, which owns the Wachovia Center, the Wachovia Spectrum, the Philadelphia Flyers, the Philadelphia 76ers, the Philadelphia Phantoms, Flyers Skate Zone, Comcast SportsNet, and the Bowie Baysox, the Delmarva Shorebirds and the Frederick Keys, all affiliates of the Baltimore Orioles.

The BankUnited Center has 25 suites. Each suite is equipped with twelve (12) box seats with three (3) additional bar stools; lounge area; television and phones along with a kitchen area with a bar and refrigerator. Suite holders will also have access to the Hurricane 100 reception room, a special room that will host pre-game and post-game events. This reception room will include concessions, rest rooms, and meeting space available to members and their guests.

Venue Vendors

Chartwells is the exclusive caterer.

i.	Sport	Basketball
ii.	TOTAL Expected # Participants (Men+ Women)	250
	Men	100
	Women	150
iii.	Tournament Form	
iv.	Description of Sporting Venue	Basketball Court
1.	Name	BankUnited Center
2.	Year Built	2003
3.	Yr of renovation/improvement	NA
4.	Spectator capacity	8000
5.	Number of courts/pitches	2
6.	Ownership of venue	University of Miami
7.	Est. Rental Cost	\$5,000
8.	External Catering Possibilities	Internal
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	The University of Miami is a main hub of activity for the sports elements of the World Outgames and therefore it will be a main stop on the Public Transit Transportation Line.
11.	# of Changing Rooms (consider transgender)	4
12.	# of Showers	8
13.	# of lockers	3 Locker Rooms
14.	Description of what needs to be added to venue	N/A
15.	Participant break-even level	250
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	USA Basketball
vi.	Sanctioning Body	USA Basketball
vii.	References to an event where this sport was successfully hosted	University of Miami Men's & Women's Basketball Teams
x.	# of full-time employees needed	92.80 1



Bird Bowl Bowling Center
9275 SW 40th Street
Miami, FL 33165

Sport Bowling
Site Proposal.

We propose the use of the Bird Bowl bowling center for the Bowling element of the World Outgames 2017.

i.	Sport	Bowling
ii.	TOTAL Expected # Participants (Men+ Women)	300
	<i>Men</i>	175
	<i>Women</i>	125
iii.	Tournament Form	Tournament Rules as set forth by USBC
iv.	Description of Sporting Venue	See Bid Document
1.	Name	Bird Bowl Bowling Center
2.	Year Built	1984
3.	Yr of renovation/improvement	2008
4.	Spectator capacity	TBD
5.	Number of courts/pitches	NA
6.	Ownership of venue	BirdBowl Management Inc
7.	Est. Rental Cost	\$3,000.00
8.	External Catering Possibilities	All catering is done from within the Center
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	Public Transit
11.	# of Changing Rooms (consider transgender)	NA
12.	# of Showers	NA
13.	# of lockers	Lockers were added during the 2008 renovation
14.	Description of what needs to be added to venue	NA
15.	Participant break-even level	300
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Miami Rainrowlers
vi.	Sanctioning Body	USBC
vii.	References to an event where this sport was successfully hosted	Bowling for the Cure
viii.	How will this component be managed?	Miami- Dade Sports Commission with Miami Rainrowlers

Venue Requirements / Specifications

- 60 Regulation Lanes

Venue Description / Overview

This sixty-lane bowler's dream on Bird Road offers automatic scoring and nightly specials. Very competitive hourly rates and party packages are available as well. At this popular locale, host to year-round leagues and summer camps, the familiar sound of dropping pins is music to the patrons' ears. Not just for bowlers, the establishment also features 16 billiard tables, a video arcade, and the Lounge.



Cobb Stadium
University of Miami
1245 Dauer Drive
Coral Gables, FL 33146

Sport

Track & Field

Site Proposal

We propose the use of the University of Miami Cobb Stadium for Track & Field of the World Outgames in 2017.

Venue Requirements / Specifications

- 1 Full Size Soccer Playing Field
- Track Surface – Martin Surfacing
- 8 Lanes
- Infield Grass – Greg Norman 1
- Field runs East to West
- Musco lighting will provide light to the stadium and one of the Greentree football practice fields.

Venue Description / Overview

Cobb features a full size soccer playing field centered inside an eight-lane rubber track. In addition, a 500-seat stadium grandstand stands at midfield for optimal viewing. Leading to and from the seating area is two ramped walkways to maximize convenience for all Hurricane patrons. Four massive light banks surround the field to make dusk or night games a reality in Coral Gables.

"Having a facility like Cobb Stadium is a tremendous boost to our program," said women's track and field head coach Amy Deem. Located adjacent to the Hecht Athletic Center, the facility is named after the Ambassador and Mrs. Charles E. Cobb. The Cobb family donated the leadership gift for the reconstruction and expansion of the University track and the construction of the new soccer field. Ground was broken for Cobb Stadium on April 21, 1998 with its completion occurring during the fall.

Ambassador Cobb was captain of the Stanford University track team and a member of the 1960 United States Olympic team as a high-hurdler. He has been a member of the University Of Miami Board Of Trustees and its Executive Committee for over 20 years and is the former Chairman of the Board of Trustees.

In addition to providing a first-class facility for the Hurricane track and field programs, the stadium is available to host track and field events for school and youth groups.

i.	Sport	Track & Field
ii.	TOTAL Expected # Participants (Men+ Women)	275
	Men	225
	Women	50
iii.	Tournament Form	Rules and Regulations as set forth by USA Track & Field
iv.	Description of Sporting Venue	See Bid Document
1.	Name	University of Miami - Cobb Stadium
2.	Year Built	1998
3.	Yr of renovation/improvement	NA
4.	Spectator capacity	500
5.	Number of courts/pitches	NA
6.	Ownership of venue	University of Miami
7.	Est. Rental Cost	\$5,000.00
8.	External Catering Possibilities	TBD
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	The University of Miami is a main hub of activity for the sports elements of the World Outgames and therefore it will be a main stop on the Public Transit Transportation Line.
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	10+
13.	# of lockers	50+
14.	Description of what needs to be added to venue	All sport equipment needs (including timing equipment, etc.) will be secured through local sport organizations and purchased/rented where necessary.
15.	Participant break-even level	275
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Local Clubs / Miami-Dade County Parks & Rec
vi.	Sanctioning Body	USA Track & Field
vii.	References to an event where this sport was successfully hosted	NCAA Track & Field Events, Miami-Dade Senior Games AAU Track & Field Junior Championships, Florida Sunshine State Games
viii.	How will this component be managed?	University of Miami Track and Field



Greentree Practice Fields
University of Miami
1245 Dauer Drive
Coral Gables, FL 33146

Sport

Field Hockey

Site Proposal

We propose the use of the University of Miami Greentree Practice Fields for Field Hockey.

Venue Requirements / Specifications

- 3 Full Length Prescription Athletic Turf Fields

Venue Description / Overview

The practice home of the 1983, '87, '89, '91 and '01 national football champions underwent a \$2 million renovation during the 1998 off-season and included three full length prescription athletic turf fields. Lights were also installed to allow for evening practices.

i.	Sport	Field Hockey
ii.	TOTAL Expected # Participants (Men+ Women)	300
	<i>Men</i>	200
	<i>Women</i>	100
iii.	Tournament Form	Rules and Regulations as set forth by USA Field Hockey
iv.	Description of Sporting Venue	See Bid Document
1.	Name	University of Miami - Greentree Practice Fields
2.	Year Built	1983
3.	Yr of renovation/improvement	1998
4.	Spectator capacity	TBD
5.	Number of courts/pitches	1
6.	Ownership of venue	University of Miami
7.	Est. Rental Cost	\$5,000
8.	External Catering Possibilities	TBD
9.	Security Needs	Yes

10.	Transport access & transfer times to other venues	The University of Miami is a main hub of activity for the sports elements of the World Outgames and therefore it will be a main stop on the Public Transit Transportation Line.
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	10
13.	# of lockers	50+
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	300
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	USA Field Hockey
vi.	Sanctioning Body	USA Field Hockey and Pink Hockey
vii.	References to an event where this sport was successfully hosted	2012 National Hockey Festival
ix.	How will this component be managed?	University of Miami Field Hockey Manager
x.	# of full-time employees needed	1



**Miami Beach
Lummus Park
Miami Beach, FL 33139**

Sport

Beach Volleyball, Cycling, Running, Triathlon, Running – 5/10Ks and Half/Full Marathons (portion)

Site Proposal

We propose the use of the beautifully scenic Miami Beach/Lummus Park for the Beach Volleyball competition and the staging area for Cycling, Running and Triathlon competitions.

Venue Requirements / Specifications

- Beach Volleyball 8 regulation-sized sand volleyball courts
- City of Miami Beach and Miami roads

Venue Description / Overview

Famous for its radiant sun, white crested surf, and sultry sands, Miami Beach has become the world's hottest spot for vacationers from throughout the world. With a long and rich history of Art Deco architecture to renowned nightclubs to designer fashions on Collins Avenue and Lincoln Road, this beautiful island has become every runners dream.

Now home to a number of Beach Volleyball Tournaments such as the 2007 Corona Light EVP Beach Volleyball Tour, the 2008 AVP Pro Beach Volleyball Tour, and Volleypalooza, the support and cooperation of local residents and business owners is extraordinary. Spectators come out in droves to cheer on athletes, as they serve, spike and stuff their opponents on this excitement filled beach.

- '11 National Volleyball League
- '11 Jose Cuervo Beach Volleyball
- Dig the Beach Volleyball Tour Nationals
- '11 & '12 Bud Light Lime National Championships 4's



i.	Sport	Beach Volleyball
ii.	TOTAL Expected # Participants (Men+ Women)	320
	Men	200
	Women	120
iii.	Tournament Form	Two Out Of Three sets Match Play: Sets played to 21, 21, and (15). Rally scoring. No cap. Win by two.
iv.	Description of Sporting Venue	Beach
1.	Name	Miami Beach - Lummus Park 8 St
2.	Year Built	1980's
3.	Yr of renovation/improvement	2010
4.	Spectator capacity	140
5.	Number of courts/pitches	4
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$15,000
8.	External Catering Possibilities	Yes
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	Public transit
11.	# of Changing Rooms (consider transgender)	0
12.	# of Showers	2
13.	# of lockers	0

14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	320
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	USA Volleyball
vi.	Sanctioning Body	USA Volleyball
vii.	References to an event where this sport was successfully hosted	Corona Lite Beach Volley Tour, AVP Pro Beach Volleyball Tour
ix.	How will this component be managed?	Troy Forte, Sports Manager
x.	# of full-time employees needed	1

i.	Sport	Cycling
ii.	TOTAL Expected # Participants (Men+ Women)	100
	<i>Men</i>	60
	<i>Women</i>	40
iii.	Tournament Form	TBD
iv.	Description of Sporting Venue	See Bid Document
1.	Name	City Of Miami Beach
2.	Year Built	NA
3.	Yr of renovation/improvement	NA
4.	Spectator capacity	TBD
5.	Number of courts/pitches	NA
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$15,000
8.	External Catering Possibilities	Yes
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	Public Transit
11.	# of Changing Rooms (consider transgender)	NA
12.	# of Showers	NA
13.	# of lockers	NA
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	100
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Union Cicliste International
vi.	Sanctioning Body	USA Cycling

vii.	References to an event where this sport was successfully hosted	Coconut Cup series #3 , Florida State Championship (state wide series)
ix.	How will this component be managed?	Troy Forte, Sports Manager
x.	# of full-time employees needed	1

i.	Sport	Running - Half Marathon/Marathon
ii.	TOTAL Expected # Participants (Men+ Women)	800
	<i>Men</i>	600
	<i>Women</i>	200
iii.	Tournament Form	Half Marathon/Marathon
iv.	Description of Sporting Venue	See Bid Document
1.	Name	City Of Miami Beach
2.	Year Built	NA
3.	Yr of renovation/improvement	NA
4.	Spectator capacity	TBD
5.	Number of courts/pitches	NA
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$6,000
8.	External Catering Possibilities	Yes
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	Public Transit
11.	# of Changing Rooms (consider transgender)	NA
12.	# of Showers	NA
13.	# of lockers	NA
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	800
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	The Frontrunners
vi.	Sanctioning Body	The Frontrunners
vii.	References to an event where this sport was successfully hosted	ING Miami Marathon & Half Marathon
ix.	How will this component be managed?	Troy Forte, Sports Manager
x.	# of full-time employees needed	1

i.	Sport	Running – 5K & 10K
ii.	TOTAL Expected # Participants (Men+ Women)	500
	<i>Men</i>	300
	<i>Women</i>	200
iii.	Tournament Form	5K & 10K Night
iv.	Description of Sporting Venue	See Bid Document
1.	Name	City Of Miami Beach
2.	Year Built	NA
3.	Yr of renovation/improvement	NA
4.	Spectator capacity	TBD
5.	Number of courts/pitches	NA
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$6000
8.	External Catering Possibilities	Yes
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	Public Transit
11.	# of Changing Rooms (consider transgender)	NA
12.	# of Showers	NA
13.	# of lockers	NA
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	500
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	The Frontrunners
vi.	Sanctioning Body	The Frontrunners
vii.	References to an event where this sport was successfully hosted	ING Miami Marathon & Half Marathon
ix.	How will this component be managed?	Troy Forte, Sports Manager
x.	# of full-time employees needed	1

i.	Sport	Triathlon
ii.	TOTAL Expected # Participants (Men+ Women)	225
	Men	150
	Women	75
iii.	Tournament Form	Age Groups; Elite
iv.	Description of Sporting Venue	See Bid Document
1.	Name	City Of Miami Beach
2.	Year Built	NA
3.	Yr of renovation/improvement	NA
4.	Spectator capacity	TBD
5.	Number of courts/pitches	NA
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$15,000
8.	External Catering Possibilities	Yes
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	Public Transit
11.	# of Changing Rooms (consider transgender)	NA
12.	# of Showers	NA
13.	# of lockers	NA
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	225
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Local Triathlon Event Management
vi.	Sanctioning Body	USA Triathlon
vii.	References to an event where this sport was successfully hosted	Miami Man Triathlon and International Marathon, Nautica South Beach Triathlon
ix.	How will this component be managed?	Troy Forte, Sports Manager
x.	# of full-time employees needed	1



Miami Beach Golf Club
2301 Alton Road
Miami Beach, FL 33140

Sport
Golf

Site Proposal

We propose the use of the prestigious Miami Beach Golf Club for the golf element of the World Outgames 2017

Venue Requirements / Specifications

- 18-hole regulation golf course
- Driving range
- Chipping and putting areas

Venue Description / Overview

The Miami Beach Gold Club was originally opened as the Bayshore Golf Course, in 1923, as part of pioneering developer Carl Fisher's ambitious Alton Beach subdivision, that was designed to lure wealthy winter residents from New York, Indianapolis and Detroit.

By 1923, Fisher and his colleagues had opened three big golf courses. Tourists loved the new courses.

In World War II, the U.S. Army rented the course for \$1 a year as a training ground, and helmeted, rifle-toting soldiers ran through the course's palm trees amid the smoke from smoke grenades.

In 1944, Chicago investors moved to buy the course, planning to build 650 upscale homes there; disapproving neighbors persuaded the city to condemn and buy the land and keep the golf course.

In 1954, the ornate, Mediterranean clubhouse that Fisher had built on the course was replaced by a new one.

Forty-Eight years later the remodeling task has gone a few steps further than new furniture and a fresh coat of paint. At age 79, Miami Beach's signature Bayshore Golf Course received a \$10 million face-lift.

The face-lift was major: every blade of grass and most trees removed; lakes drained, redesigned and refilled; irrigation system replaced, even hills and bunkers bulldozed and resculpted; the old clubhouse demolished and a new clubhouse was constructed.

The City of Miami Beach hired Arthur Hills/Steve Forrest and Associates for the latest and most extensive transformation. The once tired and under-utilized Bayshore has now become the elegant and highly regarded Miami Beach Golf Club.

"The result is a beautifully restored landmark that will be enjoyed by South Florida residents and visitors from around the world for years to come," said Jorge Gonzalez, Miami Beach City Manager.



Venue Amenities

- Jim Mclean Golf Academy

i.	Sport	Golf
ii.		
	TOTAL Expected # Participants (Men+ Women)	90
	Men	30
	Women	60
iii.	Tournament Form	Standard Championship
iv.		<ul style="list-style-type: none"> • 18-hole regulation golf course. • Driving range. • Chipping and putting areas.
	Description of Sporting Venue	
1.	Name	Miami Beach Golf Club
2.	Year Built	1923
3.	Yr of renovation/improvement	2002
4.	Spectator capacity	
5.	Number of courts/pitches	18 holes
6.	Ownership of venue	City of Miami Beach
7.	Est. Rental Cost	\$9,000.00
8.	External Catering Possibilities	Internal
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	Public transit
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	10+
13.	# of lockers	50+
14.	Description of what needs to be added to venue	N/A
15.	Participant break-even level	90
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	PGA / LPGA
vi.	Sanctioning Body	PGA / LPGA
vii.	References to an event where this sport was successfully hosted	2011 South Beach International Amateur
ix.	How will this component be managed?	Miami- Dade Sports Commission
x.	# of full-time employees needed	1



Neil Schiff Tennis Center
University of Miami
5821 San Amaro Drive
Coral Gables, FL 33146

Sport
Tennis

Site Proposal

We propose the use of the University of Miami Neil Schiff Tennis Center for Tennis.

Venue Requirements / Specifications

- 16 house courts

Venue Description / Overview

The Neil Schiff Tennis Center, home of the Miami men's and women's tennis teams, was completely funded by donations of approximately \$1 million from friends and family of Neil Schiff.

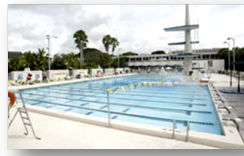
A 1948 graduate of the University of Miami, Schiff spent the majority of his life in dedicated service to his alma mater. At the time of this passing in 1985, Schiff was vice chairman of UM's Board of Trustees. His passing was felt deeply by the tennis community and the young men and women who prospered through his love and support of Hurricane tennis.

The Neil Schiff Tennis Center houses 16 courts. The eight varsity courts are flanked on two sides by seating for more than 1,000 spectators, including 144 courtside chair backs. The varsity courts are designed for open spectator access, with spacious walkways that allow a clear view to every court in use during a match. Each court is individually lit by eight low mounted halogen lights that meet the uniform lamination criteria set by the U.S. Lawn Tennis Association for championships play. The lighting system received the 1987 Tennis Industry Magazine Court of the Year Award.

The tennis house is adjacent to the courts and includes a reception area, offices for the men's and women's tennis coaches and a plush new refurbished VIP/Player's Lounge that is complete with a large screen TV and three tinted glass walls for viewing matches in air conditioned comfort.

The facility was built to support college, amateur and professional tennis competition and to serve as the home for many of the nation's top amateur events. The NSTC annually hosts the International Junior Orange Bowl tournament and has hosted the NCAA Division I Women's Tennis Championships Regional.

i.	Sport	Tennis
ii.	TOTAL Expected # Participants (Men+ Women)	300
	Men	200
	Women	100
iii.	Tournament Form	Rules and Regulations as set forth by USTA for Adult Tournament Play
iv.	Description of Sporting Venue	See Bid Document
1.	Name	University of Miami Schiff Tennis Stadium
2.	Year Built	1985
3.	Yr of renovation/improvement	2008
4.	Spectator capacity	1000
5.	Number of courts/pitches	16
6.	Ownership of venue	University of Miami
7.	Est. Rental Cost	\$5,000.00
8.	External Catering Possibilities	TBD
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	The University of Miami is a main hub of activity for the sports elements of the World Outgames and therefore it will be a main stop on the Public Transit Transportation Line.
11.	# of Changing Rooms (consider transgender)	Located in Players VIP Lounge
12.	# of Showers	Located in Players VIP Lounge
13.	# of lockers	Located in Players VIP Lounge
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	300
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Miami Mustangs Tennis Club
vi.	Sanctioning Body	GLTA
vii.	References to an event where this sport was successfully hosted	Miami Art Deco Open (Yearly Tournament)
ix.	How will this component be managed?	Miami Mustangs Tennis Club
x.	# of full-time employees needed	1



Norman Whitten Student Union Pool
University of Miami
1245 Dauer Drive
Coral Gables, FL 33146

Sport

Swimming, Synchronized Swimming & Pink Flamingo, Diving, and Water Polo

Site Proposal

We propose the use of the University of Miami Norman Whitten Student Union Pool for all aquatic events of the World Outgames in 2017.

Venue Requirements / Specifications

- Two 25-yard eight lane competition pools / One eight lane 50-meter long course.
- Diving tower with 5, 7, and 10-meter platforms.
- Two 3-meter springboards and three 1-meter spring boards.

Venue Description / Overview

One of the most underrated facilities on campus, the Norman Whitten Student Union Pool has been home to 27 Olympians, 41 National Champions and 118 All-Americans.

Located in the heart of campus, the Norman Whitten Student Union Pool has been the home of the Hurricanes since its dedication in 1966.

The pool is equipped with two 25-yard, eight lane competition pools. The competition area can also be adjusted to provide an eight-lane, 50-meter long course pool. A diving tower, complete with a 5-meter, 7-meter and 10-meter platform as well as two 3-meter springboards and three 1-meter spring boards are available to the UM diving teams.

Surrounded by hand painted murals of past NCAA and Olympic Champions, the Norman Whitten Student Union Pool has been a haven for members of the Miami swimming and diving teams as well as all UM students and faculty who enjoy recreational swimming and sun bathing.

The Norman Whitten Student Union Pool is also the home of the Miami swimming and diving clubs.

i.	Sport	Diving
ii.	TOTAL Expected # Participants (Men+ Women)	70
	Men	60
	Women	10
iii.	Tournament Form	Rules and Regulations as set forth by IGLA

iv.	Description of Sporting Venue	See Bid Document
1.	Name	University of Miami - Norman Whitten Student Union Pool
2.	Year Built	1966
3.	Yr of renovation/improvement	Renovations are in the planning stages
4.	Spectator capacity	100
5.	Number of courts/pitches	NA
6.	Ownership of venue	University of Miami
7.	Est. Rental Cost	\$5,000.00
8.	External Catering Possibilities	TBD
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	The University of Miami is a main hub of activity for the sports elements of the World Outgames and therefore it will be a main stop on the Public Transit Transportation Line.
11.	# of Changing Rooms (consider transgender)	TBD
12.	# of Showers	New Showers will be added during renovation.
13.	# of lockers	New Lockers will be added during renovation.
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	70
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Hammerhead Aquatics
vi.	Sanctioning Body	IGLA
vii.	References to an event where this sport was successfully hosted	IGLA Championship 2004, Hurricane Swimming, Florida Sunshine State Games
ix.	How will this component be managed?	Hammerhead Aquatics and Nadadores
x.	# of full-time employees needed	1

i.	Sport	Synchronized Swimming / Pink Flamingo
ii.	TOTAL Expected # Participants (Men+ Women)	100
	Men	SS: 30/ PM: 30
	Women	SS: 20/ PM: 20
iii.	Tournament Form	Rules and Regulations as set forth by IGLA
iv.	Description of Sporting Venue	See Bid Document
1.	Name	University of Miami - Norman Whitten Student Union Pool
2.	Year Built	1966
3.	Yr of renovation/improvement	Renovations are in the planning stages
4.	Spectator capacity	100
5.	Number of courts/pitches	NA
6.	Ownership of venue	University of Miami
7.	Est. Rental Cost	\$5,000
8.	External Catering Possibilities	TBD
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	The University of Miami is a main hub of activity for the sports elements of the World Outgames and therefore it will be a main stop on the Public Transit Transportation Line.
11.	# of Changing Rooms (consider transgender)	TBD
12.	# of Showers	New Showers will be added during renovation.
13.	# of lockers	New Lockers will be added during renovation.
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	60
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Hammerhead Aquatics and Nadadores
vi.	Sanctioning Body	IGLA
vii.	References to an event where this sport was successfully hosted	IGLA Championship 2004, Hurricane Swimming, Florida Sunshine State Games
ix.	How will this component be managed?	Hammerhead Aquatics and Nadadores
x.	# of full-time employees needed	1

i.	Sport	Swimming
ii.	TOTAL Expected # Participants (Men+ Women)	800
	Men	650
	Women	150
iii.	Tournament Form	Rules and Regulations as set forth by IGLA
iv.	Description of Sporting Venue	See Bid Document
1.	Name	University of Miami - Norman Whitten Student Union Pool
2.	Year Built	1966
3.	Yr of renovation/improvement	Renovations are in the planning stages
4.	Spectator capacity	300
5.	Number of courts/pitches	NA
6.	Ownership of venue	University of Miami
7.	Est. Rental Cost	\$5,000
8.	External Catering Possibilities	TBD
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	The University of Miami is a main hub of activity for the sports elements of the World Outgames and therefore it will be a main stop on the Public Transit Transportation Line.
11.	# of Changing Rooms (consider transgender)	TBD
12.	# of Showers	Several showers just renovated
13.	# of lockers	Several lockers just renovated
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	800
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Hammerhead Aquatics and Nadadores
vi.	Sanctioning Body	IGLA
vii.	References to an event where this sport was successfully hosted	IGLA Championship, Hurricane Swimming, Florida Sunshine State Games
ix.	How will this component be managed?	Hammerhead Aquatics and Nadadores
x.	# of full-time employees needed	1

i.	Sport	Water Polo
ii.	TOTAL Expected # Participants (Men+ Women)	120
	Men	100
	Women	20
iii.	Tournament Form	Rules Set for by US Water Polo
iv.	Description of Sporting Venue	See Bid Document
1.	Name	University of Miami - Norman Whitten Student Union Pool
2.	Year Built	1966
3.	Yr of renovation/improvement	Renovations are in the planning stages
4.	Spectator capacity	100
5.	Number of courts/pitches	NA
6.	Ownership of venue	University of Miami
7.	Est. Rental Cost	\$5,000.00
8.	External Catering Possibilities	TBD
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	The University of Miami is a main hub of activity for the sports elements of the World Outgames and therefore it will be a main stop on the Public Transit Transportation Line.
11.	# of Changing Rooms (consider transgender)	TBD
12.	# of Showers	Several showers just renovated
13.	# of lockers	Several lockers just renovated
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	120
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Hammerheads Aquatics and Nadadores
vi.	Sanctioning Body	IGLA
vii.	References to an event where this sport was successfully hosted	IGLA Championship 2004, Hurricane Swimming, Florida Sunshine State Games
ix.	How will this component be managed?	Hammerhead Aquatics and Nadadores
x.	# of full-time employees needed	1



Ronald W. Shane Rowing Center
6500 Indian Creek Drive
Miami Beach, FL 33141

Sport
Rowing

Site Proposal

We propose the use of the Miami Beach Rowing Center or Biscayne Bay for the Rowing competition.

Venue Requirements / Specifications

- Equipped with a large outdoor patio and beautiful wide breeze way
- Protected waterways a minimum, 1500 meters long and 500 meters wide.
- Lane and buoys

Venue Description / Overview

The Ronald W. Shane Center is an organization dedicated "to promote and develop amateur water sports competition for adults, youth, students and under privileged individuals in South Florida." The charter of the Center is grounded in the beliefs of its founder, Dr. Ron Shane, that giving back to the community and providing resources to anyone willing to participate is the most important aspect of the organization. The Center is a not-for-profit foundation, all of whose programs are open to the community.

MBRC is a World Class, state of the art rowing facility with two boat houses, a Concept II ERG room and weight training room. MBRC includes:

- Best rowing water in South Florida
- A well-established collegiate recruiting network
- The 2009 US National Junior Sculling Coach
- Home Club of the 2006 World Championship under 23 Silver Medalist
- Home Club of the China 2007 World Championship Women's Bronze Medalist

i.	Sport	Rowing
ii.	TOTAL Expected # Participants (Men+ Women)	220
	Men	160
	Women	60
iii.	Tournament Form	Rules and Regulations as set forth by Gay + Lesbian Rowing Federation
iv.	Description of Sporting Venue	See Bid Document
1.	Name	Ronald W Shane Rowing Center
2.	Year Built	Mid 90's
3.	Yr of renovation/improvement	NA

4.	Spectator capacity	TBD
5.	Number of courts/pitches	1
6.	Ownership of venue	Ronald W Shane Rowing Center
7.	Est. Rental Cost	\$5,000
8.	External Catering Possibilities	Yes
9.	Security Needs	Yes
10.	Transport access & transfer times to other venues	Public transit
11.	# of Changing Rooms (consider transgender)	2
12.	# of Showers	5+
13.	# of lockers	10+
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	190
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	Gay and Lesbian Rowing Federation
vi.	Sanctioning Body	Gay + Lesbian Rowing Federation
vii.	References to an event where this sport was successfully hosted	Head of the Indian Creek Regatta
ix.	How will this component be managed?	Managed by US Delegate from Gay + Lesbian Rowing Federation
x.	# of full-time employees needed	1



Tamiami Park
7900 Bird Road
Miami, FL 33155

Sport

Soccer, Softball

Site Proposal

We propose the use of Tamiami Park for the Soccer and Softball competitions. (Finals at Flamingo Park Track & Field/Miami Beach)

Venue Requirements / Specifications

Soccer

- 3 soccer fields regulation size
- Spectator seating
- Bermuda grass
- PA System
- Lights

Additional Soccer fields will be secured as designated by registration.

Softball

- 9 to 10 fields with grass infields
- Lights
- Covered dugouts
- Press box
- PA system
- Electric scoreboard

Venue Description / Overview

With over 200 acres, this park is highlighted by its 12 fields for baseball and softball play. Tamiami Park is home to three newly developed soccer fields. Perfect for multi-sport tournament play, it also contains tennis courts, a basketball court, a competitive pool and other amenities that will certainly meet all your sport event needs.

i.	Sport	Soccer
ii.	TOTAL Expected # Participants (Men+ Women)	475
	<i>Men</i>	300
	<i>Women</i>	175
iii.	Tournament Form	Rules and Regulations of Tournament Play as set forth by FIFA
iv.	Description of Sporting Venue	See Bid Document
1.	Name	Tamiami Park
2.	Year Built	1960

3.	Yr of renovation/improvement	2008
4.	Spectator capacity	TBD
5.	Number of courts/pitches	3 Fields
6.	Ownership of venue	Miami-Dade County
7.	Est. Rental Cost	\$15,00.00
8.	External Catering Possibilities	Yes
9.	Security Needs	NA
10.	Transport access & transfer times to other venues	Public Transit
11.	# of Changing Rooms (consider transgender)	Restrooms are on property
12.	# of Showers	NA
13.	# of lockers	NA
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	350
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	IGLFA International Gay and Lesbian Football Association
vi.	Sanctioning Body	IGLFA International Gay and Lesbian Football Association
vii.	References to an event where this sport was successfully hosted	Hurricane Soccer Tournament
ix.	How will this component be managed?	Hurricane Soccer Club and Keith Hart
x.	# of full-time employees needed	2

i.	Sport	Softball
ii.	TOTAL Expected # Participants (Men+ Women)	1000
	<i>Men</i>	500
	<i>Women</i>	500
iii.	Tournament Form	Rules and Regulations as set for by the North American Gay Amateur Athletic Alliance
iv.	Description of Sporting Venue	See Bid Document
1.	Name	Tamiami Park
2.	Year Built	1960
3.	Yr of renovation/improvement	2008
4.	Spectator capacity	TBD
5.	Number of courts/pitches	9-10 Fields
6.	Ownership of venue	Miami-Dade County
7.	Est. Rental Cost	\$6,000.00
8.	External Catering Possibilities	Yes
9.	Security Needs	NA

10.	Transport access & transfer times to other venues	Public Transit
11.	# of Changing Rooms (consider transgender)	Restrooms are on property
12.	# of Showers	NA
13.	# of lockers	NA
14.	Description of what needs to be added to venue	All sport equipment needs will be secured through local sport organizations and purchased where necessary.
15.	Participant break-even level	1000
v.	Description of Partnerships: experienced LGBT/Main Sports Organization	South Florida Amateur Athletic Association
vi.	Sanctioning Body	South Florida Amateur Athletic Association
vii.	References to an event where this sport was successfully hosted	Annual Hurricane Showdown
viii.	Estimated Cost per Participant (CpP)	\$17.00
ix.	How will this component be managed?	SFAAA
x.	# of full-time employees needed	1

FEE STRUCTURE

How much to participate?

All projections based on US currency and the current economic environment

Sports, Human Conference, or Cultural Program

Registration Fee \$175 Sports, Human Conference, or Cultural Program Participant and Spouse

Early Bird

Registration Fee \$150 Sports, Human Conference, or Cultural Program Participant and Spouse before Dec 31, 2016

Registration Fee \$115 Youth/Students of any Sports, Human Conference, or Cultural Program Participant

Registration Fee includes:

- Opening/Closing Ceremonies –Participants Area
- Program Guide
- Official Participation Shirt (Limited edition)
- Closing Party Ticket
- Reduced Rate to all Official Events produced by World Outgames 2017
- Reduced Meals and Drinks at the Village
- One Ticket to Cultural Program
- Participant Medal
- Transit Ticket

Sports Program

1st Sports Fee

Tier 1 \$50 US	Tier 2 \$60 US	Tier 3 \$75 US	Tier 4 \$125 US	Tier 5 \$150	Tier 6 \$275
Dominos	Basketball Field Hockey Soccer Softball Triathlon –Teams Volleyball Volleyball – Beach Aquatics-Synchronized Swimming Aquatics-Water Polo	Track & Field Aquatics-Diving Aquatics-Swimming Aquatics-Open water Swim Badminton- Doubles Badminton-Doubles Mixed Badminton-Singles Bowling-Doubles Bowling-Singles Bowling-Trios Dance-Ballroom Dance-Country Western Sance-Sport Running-5K Running-10K Running Half Marathon Running-Full Marathon Tennis-Doubles Tennis-Mixed Doubles Tennis Singles	Rowing Triathlon	Cycling	Golf – 3 Days



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2nd Sport Fee 20% of equal or less value

3rd Sport Fee 30% of equal or less value

Human Rights Conference

Conference Fee \$500
World Outgames Participant 3 Day \$450
World Outgames Participant 1 Day \$150
Student Fee \$200
1 Day \$200

Early Bird Before Dec 31, 2016

Conference Fee \$400
World Outgames Participant 3 Day \$350
World Outgames Participant 1 Day \$100
Student Fee \$175
1 Day \$175

Spectator Tickets

Individual Tickets will be available and sold separately

HUMAN RIGHTS CONFERENCE

The State of Worldwide Equality

Continuing the reputation of stellar conferences on the state of Human Rights for LGBT people around the globe, Miami Beach- Miami LGBT Sports & Cultural League, Inc. will present a world forum addressing the pressing issues at that time. An evaluation of the 2013 Antwerp conference will help to inform the committee as to areas of concern and further direction.

The Human Rights Conference at the 2017 World Outgames will take place at the Miami Beach Convention Center May 24 – 26, 2017.

We would like to take the approach of listening, not preaching. Starting in 2015, two advisory committees will be formed.

- International Leadership - Quarterly conference call with leaders from several under-served countries and our state especially Central and South America, Africa, Asia and Muslim nations.
- National Leadership – Equal representation and equal geographical representation

Outreaching

A local advisory group formed mainly of representatives from the National Gay and Lesbian Chamber of Commerce (NGLCC), National Gay and Lesbian Task Force (NGLTF), Human Rights Campaign (HRC), The Victory Fund, National Center for Lesbian Rights (NCLR), International Gay and Lesbian Human Rights Campaign (IGLHRC) and other international rights organizations.

A request for abstracts will be distributed in summer 2016 for workshops that address the current areas of interest of our community; however topics of definitive inclusion are:

- LGBTQ Families
- Health (Men's & Women's)
- HIV/AIDS
- Worldwide Marriage Status
- Religion
- Youth
- Business
- Legal

Additional workshop tracks will be added based on abstracts received. The program will feature over 3 days of workshops with more than 125 specialize platforms offered. All workshops will be recorded and available as podcasts or mp3 uploads.

For those in certain fields, Continuing Education Units (CEU) and CLU's will be offered.

In addition to the workshops and plenary sessions, the conference will feature a business expo that will highlight both international business and run through until Closing Ceremonies. A plan of over 100 booths will be set up in the common areas of the Miami Beach Convention Center.

As a great opportunity to continue education the general public, we would identify several shorter workshops and offer during the week of the World OutGames.

Conference Schedule

Day 0

Registration
Opening Reception late afternoon

Main Plenary session
Lunch
Workshops
Evening Cultural activity

Day 1

Opening plenary session
Lunch
Expo opens following Plenary
Workshops
Reception

Day 3

Expo Open
Workshops
Lunch
Closing Plenary
Gala Dinner at the New Science Museum or The W Hotel (optional/additional fee)

Day 2

Expo open
Workshops

As the world continues to change, the focus of the conference will be on the topics that are at the forefront in the coming years. The direction will be determined by both a collective of National and International organizations and the workshop abstracts that are submitted. A committee including leaders from these organizations will review abstract submissions for relevance, impact and professionalism to collectively create a conference that will be a must attend for anyone doing equality work around the globe.

Proper interpretation, Day Care for participant's family will be provided. In addition, we would be looking forward to introducing a Kid's Track for children of participants and provide a Safe Haven for those that need privacy for security reasons. Those delegates would receive a color-code credential to ensure our press respects their rights and we would take extra measure to reserve an area to avoid any photography

We will need to start promoting the conference and outreach to South America, Eastern Europe, Middle East and Countries in Asia that are not represented in major conference in advance so individuals can apply for visas and plan accordingly. We plan on having a dedicated staff member working with the State Department to help expedite visas for all.

The Legacy Miami Beach – Miami LGBT Sports and Cultural League, Inc would like to leave behind is a global statement with one unified voice on priorities and steps to achieve our goals and send that message to United Nation's Diplomatic Offices

In addition, the (3) day Human Rights Conference includes Conferences, Meetings, Workshops, Conference, Lunch, and a Reception. On the 3rd night, The GALA Diner is an additional cost. VIP and General Admission tickets will be available.

CULTURE

Creative Expression

The Village

The World Outgames Village will be created in the heart of the Historical Art Deco District on Ocean Drive. A tented city will be built a block away from the gay beach to house vendors, merchandising, café and beer gardens and a state-of-the art World Outgames Stage for nightly competitions and entertainment, some free and some for a small fee. The Village will be a great meeting place to infuse new ideas and meet everyone from around the world. As the grand central of Miami Beach, it would be opened for 8 days from Noon to 11pm and also house the smaller sports and cultural programs but not limited to worship services and healthy activities and feature the official results point for the sport and cultural disciplines (privacy permitting). This will provide a daily meeting place for all athletes, cultural participants and people of Miami Beach.

Women's Space at the Miami Beach Botanical Gardens

The Miami Beach Botanical Garden venue is situated directly behind the Miami Beach Convention Center in South Beach. This location will also feature an entertainment stage, the official results point for the sport and cultural disciplines, several food and drink vendors and merchandising stands. This will provide another daily meeting place for all athletes, cultural participants and people of Miami Beach.

Dances

We do plan on producing events that are dedicated to specific niches in our community. Leather Dance, Circuit Dance, Women's Dance and Youth Dances will be designed and set to accommodate all the people that seek to enjoy and express themselves in a special place.

Band

Band participation will be highlighted in both Opening and Closing Ceremonies, and a special once-off performances. The band concert will be held at The Village. The Lesbian and Gay Band Association will also be holding their regional Events in 2017 Miami.

Choral

Miami has a long and prestigious history of choral singing. A gala choir concert will be held at The Fillmore Miami Beach at Jackie Gleason Theater, configured to accommodate 1,000 performers and 2,100 audience members. We propose a mass choir of 1,000 international voices for our Opening and Closing Ceremonies.

Additional Cultural Events

Museums - we will be working closely to all the local museums and set a standard discount to all World Outgames participants. And, the Local Organizing Committee of World Outgames 2017 may request to add additional participatory cultural events to the Cultural Program, based on their financial and logistics implications.

Mr. and Ms World Outgames 2017 Finals or of equal world competition

After a year's journey of local competitors in major cities, they will hold the finals at The Village

Glow Run

For the first time ever, we would be hosting a GLOW RUN that would be FREE and open to all as a Welcome Event and embrace all that would like to be a part of the spirit. With black lights and glow-in-the-dark clothes, adults and kids would have a great time running up the coast and finishing of at the Village.

OPENING & CLOSING CEREMONIES

Feel the Sizzle of Miami Beach

Opening Ceremony Let the Games Begin!

Miami – Miami Beach, the gateway between North, Central and South America will give the participants and guests of the World Outgames 2017 an especially warm welcome at the Miami Beach Convention Center. With a perfect combination of feeling, impressive productions produced by a Grammy or Tony Award Winner and strong symbols of motivation for the games ahead, the Opening Ceremony of the World Outgames will be an unforgettable experience for all involved.

The Miami Beach Convention Center will have 2,000 seat bleachers installed, three round stages and cat-walks all of which are in a covered venue. It is situated approximately 15 minutes from the center of Miami. Located in the heart of South Beach, everyone can reach the site easily and quickly walking or using public transportation.

The night will begin with a 45 minute story telling acts to greet and entertain the guests prior to athlete arrival. A cat-walk will be designed to focus on all the athletes and be seen by all the participants via state-of-the-art LED and lighting. After 8,000 athletes and participants of the cultural festival, have made the traditional march in and taken their places in the convention center, the mayor of Miami Beach will officially open the games. The official part of the ceremony will then have a concert showcasing with local and international artists.

As an innovative part of the project, we felt that choosing the Convention Center instead of a huge arena, would make the participants and spectators feel at home and be seen. *"Feel Big in a Small World"* That contact feel will be the first impression to the overall feel of Miami Beach. Also, at the March of the Athletes, the athletes can be easily recognized by many. As for the spectators, this venue means easier access and lower ticket prices.

Closing Ceremony **A Sweet Farwell...Until We Meet Again in 2021**

After all the competitions and cultural events have come to an end, each participant will have made new friends, obtained numerous impressions and spent an unforgettable week in Miami Beach-Miami. This will all be celebrated in the Closing Ceremony.

The Closing Ceremony will take place in Miami Beach Convention Center. Athletes, artists, guests and people from Miami-Dade will all come together, on the final evening of the World Outgames. We will consciously forego formal entry of the participants and do without seating in order to encourage mingling of all groups and create a comfortable, personal atmosphere. A professional stage will be built to accommodate the formal elements of the Closing Ceremony and the following artistic program.

MARKETING

Marketing Excellence

Miami Beach is no newcomer to major events. From Super Bowls to the MTV Video Music Awards to Art Basel Miami Beach, our experience reaches far across all cultures and media mediums.

Additionally, the city has played host to numerous, world-class LGBT events, festivals and fundraisers, including Winter Party Festival, White Party Week, Miami Beach Gay Pride, Aqua Girl and the Miami Gay & Lesbian Film Festival, to name a few.

From a marketing and promotions standpoint, we have existing relationships across all of the key marketing-related disciplines and can leverage not only our paid support from these media partners, but also editorial support as well. We would design and implement a multi-level marketing campaign for World Outgames that would include several disciplines:

- Public Relations
- Media Relations
- Advertising
- Special Events
- Social Media Marketing

This will serve to integrate the World Outgames into the community as an event that the community is not only hosting...but also supporting.

Key Elements of Marketing Outreach:

- IT'S SO MIAMI – Quarterly video on YouTube promoting LGBT community in Miami area
- Faces of World Outgames Athletes Circle – Quarterly column highlighting openly out and friendly athletes globally
- Media FAM Tours – With the help of the GMCVB, we can organize 6-10 international journalists to visit and write about Miami Beach
- "How Am I" report – Once the website is launched, we will prompt athletes and cultural members to upload their profiles.
- Promotional Tours – Starting in 2014, making sure we visit and activate booths/floats in 5-10 cities globally and increase every year by 2 cities. We would partner with a local sports/cultural group and pay all the expenses.
- Global Language – Besides English, Spanish, Portuguese, Mandarin, German, Hindu and several underserved countries, we would have a dedicated section to their language.
- Global Events – As part of our Promotional Tours, we would make sure to attend the Gay Games, Continental Outgames and the Olympics in Brazil
- Distribution of Collateral – We would use the satellite office here.

Additionally, we are planning to engage the professional services of local marketing agencies such as The Murry Agency, a Miami Beach-based marketing and PR firm with international events and LGBT-oriented contacts and experience, including: the National Gay & Lesbian Task Force, Winter Party Festival, Miami Beach Gay Pride, Miami Gay & Lesbian Film Festival, Pridelines Youth Services, Sizzle Miami, the Miami-Dade Gay and Lesbian Chamber of Commerce, the LGBT Visitor Center, and more. The Murry Agency is also certified by the National Gay and Lesbian Chamber of Commerce as an LGBT Business Enterprise™ (LGBTBE) through the NGLCC Supplier Diversity Initiative.

FINANCE

Dollars & Sense

Not only is the proposal for the World Outgames 2017 Miami Beach aimed to create an exciting Human Rights Conference and Cultural agenda, and an active Sports program, it is also intended to provide sustainability to each of the partnering components.

In this section we will outline the fiscal responsibilities. We can also report that the League has received intent to sponsor on a corporate level from Centerplate, Global Spectrum, Comcast, American Airlines and American Express. In addition, the metropolitan area is host to several generous world-wide corporations which include Burger King, Perry Ellis International and Office Depot to just name a few.

World Outgames O R P Grand Total

INCOME		OPTIMISTIC		REALISTIC		PESSIMISTIC
Participant Registration Fee	12303	\$2,056,019	10555	\$1,734,358	7760	\$1,393,690
Sports Fee	8953	\$676,735	8055	\$604,400	6010	\$453,005
Human Right Conference Fee	1350	\$730,000	1000	\$488,750	750	\$361,875
Opening & Closing Ceremonies		\$1,119,500		\$883,000		\$743,000
Cultural Program		\$591,475		\$968,850		\$694,400
Women's Program		\$125,750		\$99,500		\$82,750
Sponsorship		\$3,473,250		\$3,157,500		\$3,157,500
Merchandising		\$30,000		\$25,000		\$20,000
Outreach-Fundraising		\$127,489		\$109,125		\$85,375
Cultural Fee	2000	\$80,000	1500	\$60,000	1000	\$40,000
TOTAL INCOME		\$9,010,217		\$8,130,483		\$7,031,595
EXPENSES						
Sports		\$559,800		\$531,800		\$522,800
Human Right Conference		\$587,150		\$491,900		\$397,925
Opening & Closing Ceremonies		\$1,054,200		\$819,050		\$665,050
Cultural Program		\$664,680		\$578,187		\$515,355
Women's Program		\$68,775		\$68,775		\$68,775
Operations: Admin		\$1,600,731		\$1,512,516		\$936,317
Operations: Marketing		\$896,500		\$896,500		\$896,500
Operations: Staffing		\$3,280,893		\$2,982,630		\$2,833,499
Outreach		\$127,489		\$109,125		\$85,375
Merchandising		\$20,000		\$15,000		\$10,000
Contingency		\$150,000		\$125,000		\$100,000
TOTAL EXPENSES		\$9,010,218		\$8,130,483		\$7,031,596
Surplus		\$(1)		\$(1)		\$(1)

VOLUNTEER

Helping Hands

South Florida's vast experience in hosting large prestigious events such as Super Bowl XLI, the CA Championship, Art Basel Miami Beach, WrestleMania XXVIII, Winter Party Festival, White Party Week and the Sony Ericsson Tennis Tournament, demonstrate our innate ability to not only secure but also fully train the army of volunteers needed to assist in the successful operation and execution of the World Outgames and all its surrounding events.

Volunteer Management

The LOC will provide staff to coordinate, recruit, and manage the volunteer pool for the World Outgames in 2017. Volunteer support will be organized on two levels:

- 1.** Event-specific volunteers gathered from the local sports community, universities and LGBT community to help manage and run each event.
- 2.** General event volunteers gathered from throughout the local community to facilitate the administrative and overall event requirements.

Final Plan

A more formal volunteer recruitment plan will be designed upon site designation. This plan will include sport-specific and venue-specific managers, as well as activation timelines, event-specific volunteers, and a schedule of activities and duties.

OUTREACH

Coming Together for a Common Goal

The World Outgames 2017 Outreach Program will be designed to provide assistance to those attendees who wish to participate but cannot afford to do so.

\$1-\$5 from the registration fee will be earmarked to help low-income participants requiring assistance to attend the World Outgames 2017. This funding will be dedicated to the travel, housing, hospitality and event participation fees of those attendees who qualify.

Additionally, a portion of each fundraising event for the World Outgames 2017 Miami Beach will be allocated to support community grants.

Dormitories at the University of Miami will be reserved for recipients of the scholarship and will include meal options. This option will also be made available for large sporting teams looking to stay in close proximity to their sporting event. Public transportation and shuttle service will be within walking distance to ensure that all attendees can easily access transportation to all event surrounding the World Outgames.

ENVIRONMENTAL RESPONSIBILITY

A Greener Future

Miami-Dade County has been a leader in environmental initiatives for many years and continues to implement new programs and approaches for a more ecologically sensitive approach to local government and the global environment as a whole. Environmental protection is essential in an area bordered by two national parks, miles of beaches that draw over 12 million visitors annually, a vulnerable shallow aquifer and 2.4 million residents.

Our goal, like that of GLISA would be to ensure that the carbon footprint of the 2017 World Outgames would be the smallest to date. Further, like all that we do, we intend exceed all previous World Outgames and set the new standard for Green Excellence! A more complete plan will be developed upon site selection.

Listed below are examples of how our community has stayed at the forefront of Environmental Initiatives.

Examples of Environmental Initiatives by Miami-Dade County

In 2007, Miami-Dade County joined the **Chicago Climate Exchange** with a contractual commitment to reduce carbon emissions from County fuel consumption to levels below its Calendar Year 2000 baseline. Miami-Dade County is the only government in the southeastern US to join the CCX.

The **Miami-Dade Climate Change Advisory Task Force** was established in 2006 with highly knowledgeable committees to focus on specific areas of climate change mitigation and adaptation. For example, the Greenhouse Gas Reduction Committee identifies opportunities to promote emissions reductions in county operations and countywide, including fuel reduction strategies and recommendations.

In 2007, the **Miami-Dade Office of Sustainability** was established to sustain our community and resources (fuel, water, land, etc) and to move toward a smarter way of doing business. Sustainability recognizes the important links between environmental health, economic prosperity and social well-being.

The **Miami-Dade Department of Environmental Resources Management** is staffed by 500 professionals and technicians performing diverse duties of environmental regulation, permitting, land/sea/air preservation, contamination abatement, beach renourishment, land acquisition and related tasks.

In 1990, Miami-Dade County helped form the **International Council for Local Environmental Initiatives** which started greenhouse gas reduction projects in fourteen (14) communities around the world, including in Miami-Dade County. This project now involves 150 US communities and 800 worldwide, reducing significant amounts of emissions.

Hybrid Fleet and Biofuels: Beginning April 2009, Miami-Dade County began using a 5% blend of biodiesel in its diesel vehicles with the goal to transition to up to 20% biodiesel blends (B20) within 6-12 months and to both reduce energy consumption and preserve our environment. The County has the third largest public hybrid fleet in the nation, with more than 450 hybrids (10% of fleet). These hybrids achieve annual fuel reductions of 27,000 gallons and annual carbon dioxide reductions of 270 tons. Miami-Dade has purchased 25 diesel/electric hybrid buses and is planning to purchase an additional 14 hybrid buses in 2009.

The **Miami-Dade County Water Use Efficiency Program** has achieved remarkable results in water conservation since its initiation with a reduction of per capita use from 155 to 142 gallons a day. This further reduces the need for water production, which in turn reduces energy use of the department.

Wastewater Reclaim: The Water & Sewer Department is constructing a \$629 million upgrade to its South District Wastewater Treatment Plant as a precursor to the South District Water Reclamation Plant. The treated water will replenish the groundwater with additional freshwater thus conserving this vital resource.

Miami-Dade County Sustainability Plan: Miami-Dade County was recently selected as one of three US communities to develop a comprehensive Sustainability Plan modeled after New York City's PlaNYC, under guidance from the International Council for Local Environmental Initiatives.

The Eastward Ho! Brownfield Partnership was created in 1997 as a diverse coalition working together to revitalize southeast Florida's historic urban core, thereby helping alleviate growth pressures on the nation's most imperiled wetlands ecosystem, the Everglades. The Partnership was designated the first National Brownfields Showcase Community to cover a large, regional metropolitan area.

In 2001, the **Florida Green Building Coalition** was formed to increase the sustainability of Miami-Dade County by incorporating land planning, design, building products and operations that will reduce resource consumption and maintain healthy urban environments and productive agriculture, while protecting the natural systems for future generations.

Some further examples of environmental initiatives within Miami-Dade County include:

- Sustainable Building Committee
- Energy Conservation Program
- Office of Sustainable Environment and Education
- Miami-Dade Resource Conservation Committee
- Environmentally Preferable Purchasing
- Pollution Prevention Program
- Adopt a Tree Program
- Miami Dade Urban CO2 Reduction Program
- Implementation of EPA's Energy Star-Monitor Power Management Project
- Environmentally Endangered Lands Program
- Biscayne Bay Restoration and Enhancement Program
- Artificial Reef Program

LEGACY TRANSFER

Changing of the Guards

The future success, growth and legacy of the World Outgames is a top priority of the LOC. It is our goal to ensure that all working knowledge is documented and shared with future host organizations.

Before that happens, it is important to leave something behind. We will try to create a permanent structure for future generations to see a landmark site, either a flagpole at Lummus Park on 12th St or a monument in the Miami Beach Botanical Gardens.

The LOC is prepared to create the following to ensure that a smooth legacy transfer occurs. Such elements include but are not limited to:

- Economic Impact Studies
 - Housing & travel demographics
 - Spending habits while in the community
 - Participant satisfaction surveys
- Event Operation Manuals
 - Sport Specific Operation Manuals
 - Special Events Operations Manuals
 - Budgets specific to sports and events
 - Signage Examples and Graphics
- Media Clippings Archive
- Photo Library to be used by future hosts for Website and Marketing development
- Standardized Forms and Registration Templates
- Post Event Wrap Up Reports
- Facts & Figures Guide that summarizes the event as a whole



Miami Beach

Annex 1

Bruce Townsend
Social Catering Sales Director
Centerplate at the Miami Beach Convention Centerplate
1901 Convention Center Drive
Miami Beach Florida 33139

Bruce joined the Miami Beach Convention Center in 2010 after 8 years of event planning and management in the South Florida Tri-county area. His goal for the position was to increase the social market for the Complex. Since his start, he has increased the events from 1 to over 75 annually, ranging from small corporate gatherings of 25 to galas of over 25,000. His knowledge of the operation of events has increased the comfort level of his clients so that they continue to re-book events consistently. Prior to relocating to South Florida, he owned and operated a premier event company in Milwaukee, Wisconsin catering to large corporations and high end galas and events often traveling with his clientele around the country to execute the events. He was honored to have worked on events for Presidents Ronald Reagan and Bill Clinton.

Currently, Bruce is the Co-Chair of the Miami Beach- Miami LGBT Sports & Cultural League, Inc as well as the President of the Board of Directors for the League. He is the current Vice-Chair of the International Association of Gay & Lesbian Country Western Dance Clubs, Vice- President of GLISA North America and a member of Ricochet, the South Florida competitive dance team. In the community he remains active in the Miami Dade Gay & Lesbian Chamber of Commerce and has been nominated to Miami Beach Chamber of Commerce Pillar Board.

Objective

To acquire a position utilizing my experience in hospitality and become a valuable member of an organization that offers an opportunity for advancement.

Experience

- 2012–present Miami Beach Gay Pride, Inc. — Miami Beach, FL
Executive Director
- Assure that the origination has a long-range strategy which achieves its mission, and toward which it makes consistent and timely progress.
 - Provides leaders in developing program, organization and financial plans with the Board of Directors and staff, and carry out plans and policies authorized by the board.
 - Promote active and broad participation by volunteers in all areas of the organizations' work.
 - Maintain official records and documents, and ensure compliance with federal, state and local regulations.
- 2009–2011 SOBE MIAMI, LLC / The Palace — Miami Beach, FL
General Manager
- Designed and Responsible for all food and beverage operations using recipes, procedures and systems to ensure standards for quality food, safety, service and facility maintenance.
 - Upgraded services within a 92 seats facility to ensure a better reputation and return guests.
 - Created and implemented systems to optimizing revenue and cost, oversaw the marketing and sales campaign while strategic planning for major holidays on the beach with a \$3M annual budget and increased revenue by 30% and profit margins.
 - Adhered to the standards of local, state and federal laws for five departments totaling 50 internal guests.
 - Created & Produced 12th St events during major holidays while focusing on Community Charities
 - Strengthened the relationship of City Government including Special Events Dept, Commissioners, Code Compliance, and Police Dept; Local Charities, and Neighborhood Business Committees
- 2005–2008 Career Education Corporation, Inc. San Francisco, CA
Instructor/Food & Beverage Manager — California Culinary Academy
- Monitored budgets and payroll records, and reviewed financial.
 - Trained, hired and Employee performance Organized and directed worker training programs in Front of House, Bar Area and Aloha system, resolved personnel problems, hire new staff, and evaluate employee performance in dining and lodging facilities; assess staffing needs, and recruited staff using methods such as newspaper advertisements or attendance at job fairs; establish standards for personnel performance and customer service; and scheduled staff hours and assign duties.
 - Host and guest service duties; schedule duties of facilities or catering services for events such as banquets or receptions, and negotiate details of arrangements with clients; investigated and resolved complaints regarding food quality and service; monitored employee and patron activities in order to ensure liquor regulations are obeyed
- 2004–2005 Guckenheiner, Inc — South San Francisco, CA
Food Service Assistant Manager
- Satisfied the needs of the client and customer by providing high quality, cost effective food service; Prepared and monitored unit operating budgets.
 - Interviewed and hired unit staff employees in accordance with corporate, client, Federal, State and local regulations; participate and led in establishing corporate employee training and development programs; supervised, directed and scheduled the activities of 25 food service personnel
 - Maintained sanitary and safe operation in accordance with all regulation including HACCP guidelines to prevent food borne illnesses.
 - Established effective communication channels with customers and client management which provide a system of feedback on the overall success of the operation. This feedback led to the implementation of operational improvements that better met he needs of both clients and customers.

Ivan G. Cano

1300 Pennsylvania Ave., #103
305-319-2693 ivanganojr@yahoo.com

- 1998–2003 Entrepreneur — San Francisco, CA
Independent Event Producer (contract)
- Designed and produced 75 events, including fundraising for non-profit organizations, public and private parties, and travel conferences.
 - Directed all aspects of event production and logistics coordination, including developing budgets, recruiting sponsors, negotiating vendor terms, coordinating food and beverage services, and designing invitations; created marketing plans and advertising campaigns aimed at reaching specific audiences and increasing attendance at events.
- 1996 – 1997 AIDS Walk and Dance (New York, LA, SF, Atlanta) Miller & Zeichik — New York, NY
Producer's Assistant
- Recruited and supervised 500 volunteers per city for mailings, daily functions, phone banking, canvassing, Pre/Post and Day of Event production.
 - Solicited 75 corporations for sponsorship and In-kind donations.
 - Maintained all financial aspects of 5 offices in the United States.
- 1994 – 1996 AIDS Bike-A-thon (Boston –New York, California) Pallotta and Associates — New York, NY
Logistics Associate Director
- Managed travel services for over 3K cyclists and crew members of each Ride Event and transportation of equipment, tent cites and mobile kitchen units with a \$2 million budget.
 - Formulized staff/crew manuals and emergency protocols ad managed VIP services including Pre/Post events and major Special Events leading up to the main event..
 - Coordinated pledge donations of 3.5K members totaling \$5M.
- 1994 – 1996 New York in '94 – Gay Games IV — New York, NY
Accounts Receivable
- Coordinated the accounting department
 - Started as a volunteer and moved up to receptionist, them office manager

Volunteering

- 2010–present Mayor's GLBT Enhancement Committee — Miami Beach, FL
Chairman
- Searching ways to enhance the LGBT community and strengthening our Tourism
- 2009–2012 Miami Beach Pride 2009 - 2012 — Miami Beach, FL
Board Member, Entertainment Committee Chair
- Logistic Coordinator, Street Flag Creator and Coordinator and Latin Stage, Creator and Produce
 - 2009 – 15K+ attendees, 2010 – 25K+ attendees; 2011 – 40K+ attendees
- 2009–2011 Winter Party Festival /Task Force — Miami Beach, FL
Night Events Committee Member
- Direct of Club Events, 2009/2010
- 2007–2009 California Culinary Academy Educational Foundation — San Francisco, CA
Member, Board of Directors
- Development Director, Chair of Fundraising and Event Coordinator

Education

- 2003–2004 California Culinary Academy — San Francisco, CA
- Associate Degree - Le Cordon Bleu Hospitality & Restaurant Management
 - NRA Certificates in Safety and Sanitation, Nutrition and Hospitality Law.

Robert Balsam

Title: General Manager, Miami Beach Convention Center/Colony Theatre, Miami Beach, FL

Responsible for: Day-to-day operation and three year operational, marketing and budgeting plan for all three facilities. Oversee the in-house exclusive food and beverage contractor, telecommunications/IT provider and preferred audio/visual provider. Responsible for eight (8) direct reports to include: Director of Sales, Director of Operations, Director of Event Services, Director of Finance, Theatre Manager, Food & Beverage exclusive General Manager, Telecommunications/IT exclusive General Manager and Audio/Visual preferred Regional Manager. Reports directly to the City of Miami Beach Contract Administrator.

Career History:

- Assistant General Manager, Duke Energy Convention Center/Cincinnati, OH
- Director of Sales, Duke Energy Convention Center/Cincinnati, OH
- Director of Guest and Event Services, George R. Brown Convention Center/Houston, TX
- Director of Sales, George R. Brown Convention Center/Houston, TX
- Senior Event Manager, San Diego Convention Center/San Diego, CA
- Guest Services Manager, San Diego Convention Center/San Diego, CA
- Convention Manager, The Freeman Companies/Sullivan Transfer Company, Dallas, TX/San Diego, CA
- Assistant Manager Operations/Event Manager, Albert Thomas Convention Center/George R. Brown Convention, Houston, TX
- Event Coordinator, Astrodome/Astrohall Stadium Corporation/Houston, TX
- Community Involvement: Board of Governor, Miami Beach Chamber of Commerce; Board of Director, Greater Miami Convention & Visitors Bureau; Board of Director, Miami-Dade Sports Commission; Board of Director, South Beach Institute of the Arts
- Member: PCMA, MPI, ASAE, IAEM, SME, IAVM
- Industry Experience: More than 30 years



Robert Balsam



Jose Sotolongo became the Executive Director of the Miami-Dade Sports Commission on May 15, 2012. The MDSC is charged with creating and/or luring sporting events to community that will enrich the quality of life for our residents while generating economic impact for Miami-Dade County.

Sotolongo has been in the sports industry in Miami-Dade County for almost 25 years. He began his career in 1989 as the Hispanic Sports Marketing Director of the University of Miami Hurricanes handling the marketing of all Hurricane sports to the local Hispanic community. In 1992 he began working for the Florida Marlins Baseball Club as their Miami-Dade Sales Manager and eventually becoming their Director of Community Affairs as well as Director of Player Relations in 1995. Following a short stint as Associate Director of Development at the Zoological Society of Florida from 1996-1998, Sotolongo returned to the world of athletics as the Associate Athletic Director at his alma mater, Florida International University, where he oversaw marketing, sales, development and media relations. He also served as the university's Interim Director of Athletics from 1998-2000.

In 2001, he started his own sports marketing firm, Section 444 Productions, Inc., where he handled marketing projects for several clients including The Miami Herald and The Centers for Disease Control. Additionally, he co-hosted a Spanish language sports-talk radio show, La Descarga Deportiva, and was the sideline reporter for all FIU football games from 2002-2006. In 2007 he again returned to FIU as Associate Director of Athletics handling development and the sale of all luxury suites and premium seating at the FIU Football Stadium and at the U.S. Century Bank Arena.

Sotolongo is a native of Miami, Florida and is married to the former Selma Rubio, also of Miami.

BIO

Cindy Brown, Executive Director of Miami Beach Botanical Garden

Cindy Brown is a native of Florida and in Miami since the age of two. She received an AA degree in Music Education from Miami-Dade (on partial Scholarship) then went on to the Music School at University of Miami. After changing majors she received Bachelors Degrees in both Psychology and Criminology. She received a fellowship for graduate studies in the field of Sociology also at the University of Miami.

In 1993 she was a member of the chorus of the Greater Miami Opera (now Florida Grand Opera) in their production of "Carmen". In 1992 she joined Health Crisis Network and began working on AIDS WALK Miami and White Party eventually becoming Assistant Director of Development. She then moved onto Program Director for United Foundation for AIDS. She left UFA to act as president of Cenergy Productions, an event production company, which produced many successful fundraising events for various local & national organizations such as SAVE Dade, DIFFA & GLSEN. She then spent 7 years as Managing Director for Miami Light Project.

In 1998 she left MLP to re-engage her previous company, Cenergy, LLC, a private fundraising & event production Consultation Company with clients including Miami Beach Gay Pride, Florida Immigrant Advocacy Center, MDGLCC, Miami Workers Center and others. She acted as the Director of Miami Beach Gay Pride for its first 3 years moving into the position of Executive Director of the MDGLCC Foundation which operates the LGBT Visitor Center on Miami Beach for 1 year. In the summer of 2012 she was appointed as the Executive Director of The Miami Beach Botanical Garden, as position she currently holds.

She has held board positions for SAVE, SAVE Dade, The Dade Human Rights Foundation, The Gay & Lesbian Foundation of South Florida and the Advisory Committee for the Women's Community Fund (Now The Aqua Foundation for Women). She currently sits on the board of the Miami-Dade Gay & Lesbian Film Festival and the MDGLCC Foundation. She currently sits on the LGBT Business Enhancement Committee for the City of Miami Beach.

George Neary

Associate Vice-President, Cultural Tourism
Greater Miami Conventional & Visitor Bureau
701 Brickell Avenue, Suite 2700
Miami Florida 33131
(305) 593-3083

George Neary has been Associate Vice-President of Cultural Tourism for the Greater Miami Convention Bureau since 1998. He is in charge of the creation and implementation of a new arts and cultural program for Miami Dade County. He directs promotional programs which encourage and increase visitor attendance at local cultural events and attractions. His job also includes creating linkages and partnership between Greater Miami businesses and the arts community.

Prior his current position, George was the Executive Director of the Miami Design Preservation League of Miami Beach, Florida, where he was responsible for creating marketing and public outreach programs to preserve the historic Art Deco District, better known as South Beach for 7 years. He is currently serving as a Trustee for Dade Heritage Trust, sits on the Mayor of Miami Beach's Gay & Lesbian Business Committee, a board member of the Florida Trust for Historic Preservation, a member of The Miami Beach Cultural Arts Council and Chair of Miami Beach's Sister Cities Program. Additionally, he holds membership in the Black Archives and is an Advisor from Florida to The National Trust for Historic Preservation. He is an adjunct professor at Miami Dade College and the Chair of the Design and Architecture Senior High School Advisory Board.

He was President of Neary Enterprise in Brooklyn, New York, which created, directed and administrated marketing, advertising and promotional plans. He was Director of U.S. Marketing for AFS Intercultural Programs, Inc. in New York. George was with the Peace Corps for seven years as training and orientation coordinator, recruiter/publicist and a volunteer in St. Vincent, West Indies.

He received his B.A. from St. Anselm College in Manchester, New Hampshire, and has been involved in many community organizations over the years.

Keith M. Hart

Title: Relationship Manager Sales & Marketing, American Express Billing & Payment Services, Weston, Florida

Responsible for: Responsible for successfully managing the relationship of all domestic customers within Global Billing & Payment Services (GBPS) exceeding 750,000 mail pieces daily. Oversee the reporting, expense reduction and reengineering of processes for the customers in order to improved efficiencies within the print /mail process. Assist customers with problem resolution, product testing and implementation. Prepares and delivers RFP's and sales presentations to gather new business.



Career History:

1994 – present – American Express, Inc

Various positions and leadership roles within the Corporate Travel, Consumer Travel and Global Billing & Payment Services.

Prior to 1994 –

- Licensed Nursing Home Administrator in GA, KS & TX (Operational & financial management)
- Regional Director of Operations –Skilled Nursing facilities in KS, OK, & MO
- Restaurant Owner & Manager, Sarasota, FL

Community /Volunteer Experience:

Over the past 40 plus years have been actively involved in various local, state and international professional, fraternal, civic and religious organizations in which I have held many key positions.

Present: President, Board of Directors - Miami Gay Men's Chorus

Certified Lay Servant – United Methodist Church

Past: President – International Gay & Lesbian Football Association – IGLFA (Founding Member)

IGLFA Delegate – Federation of Gay Games (Served as Presiding Officer for 3 Annual Meetings)

President – Hotlanta Soccer Association (Organized – 1991 IGLFA Annual Tournament)

Chairperson Finance Committee – Hollywood Hills UMC and Grant Park UMC (and Treasurer)

State Vice President Public Relations – Kansas Health Care Association

State President – Kansas Chapter, American College of Health Care Administrators

President - Florida Chapter Dietary Managers Association

State Master Councilor – Florida DeMolay Association

Jerry Torres

7932 W 29th Way #201 • Miami, FL 33018

Phone: 305.877.3509 • E-Mail: Jerry@stereoentertainment.com

Objective

Skilled event producer seeking the opportunity to apply more than 7 years of combined corporate and entrepreneurial expertise in organizing and managing events and artists.

Experience

Stereo Entertainment

Principal

July 2012-Present

- Responsible for all event conception, production, promotions, sponsorship procurement, talent management, and city permitting.

Sobe Miami LLC (Palace)

General Manager

August 2011-September 2012

-Oversee all restaurant operations, food and beverage, food safety handling, kitchen and bar operations, staff hiring and training, and directly manage restaurant staff and entertainers.
-Designed and executed large outdoor events.

Granda Entertainment LLC

Creative Director

March 2007-08/ 2011

-Direction of all creative and strategy for clients.
-Managing full creative team as well as multiple outside partners and vendors.
-Creation and lead of staging, props and costumes.
-Responsible for budgets and schedules on all client projects.

Norwegian Cruise Line

Vacation Planner

02/ 2006-03/ 2007

-Operated a computerized system to book new and update existing reservations
- Answering questions, handling guest situations, accommodating special requests and maintaining exemplary customer service.

Accents In Keystone

Office Manager

01/ 2004-02/2006

-Created estimates, invoices and weekly schedules for all employees.
-Responsible for all warehouse personnel, accounts payable and weekly payroll.

Skills

-Excellent verbal and written communication, client & partner relationship management, business development, high touch customer service, attention to detail & organized, self-sufficient & proactive, client & partner hospitality, presentation & city permitting experience, ability to successfully training others, great computer skills in both Mac and Windows.

-Fully Bilingual (English and Spanish).

-Certified Food Manager

-Public Notary of the State of Florida, and signing agent.

-Licensed bartender.

References available upon request.

Biography - Steven Noel Adkins
Miami-Dade Gay & Lesbian Chamber of Commerce
President

Steve Adkins is presently the President of the Miami-Dade Gay & Lesbian Chamber of Commerce, the largest not-for-profit corporation in the county for gay and lesbian businesses. In the two years since Mr. Adkins took over the reigns MDGLCC membership has grown more than tenfold.

In 1999, Steve moved from his native San Diego, California to South Florida and immediately became interested in promoting Miami as a year-round, gay and gay-friendly tourist destination, when he owned and operated the Jefferson House, a South Beach Boutique Bed & Breakfast Hotel.

Prior to his move to the East Coast, Mr. Adkins held several positions in the banking world. From 1995 to 1999, he served as Vice President International Trade Finance Manager for the Union Bank of California, Southern California; handling such major accounts as Aldila, Inc.; Cubic Corporation, Titan, Inc., ASI Aerospace Group; and Jenny Craig.

From 1995 to 2001, he was the Real Estate Manager and Financial Consultant for The Steven James Group, San Diego, CA, and from 1992 to 1995, he served as the Chief Financial Officer for eight separate companies for Hydrabath, Inc & Pride Plastics, Inc., in Santa Ana, CA, manufacturers of whirlpool tubs and plastic components.

Steve acquired his love of sports when he served as the Vice President of Major Accounts for Security Pacific National Bank - Corporate Banking, San Diego, CA., from 1984-1992, handling portfolios for the San Diego Padres Baseball Club, Aldila Golf Clubs and, the Weekend Exercise Company, among others.

The grandson of a career banker, Mr. Adkins was accepted to the commercial banking training program at Bank of American NT&SA in California (1979) where he ultimately served as the Vice President of the Bank of America NT & SA, until 1984.

Steve holds a Bachelor of Science degree from San Diego State University's school of Business Administration (Management with Concentration in Finance).

He is currently the President of the Miami-Dade Gay & Lesbian Chamber of Commerce, the largest not-for-profit corporation in the County for gay and lesbian businesses. MDGLCC membership has increased from 50 to 700 members in the six years since Adkins took over the reins in 2006.

In early 1999, Mr. Adkins moved from his native San Diego, California to South Florida after holding several positions in the financial world, and immediately became interested in promoting Miami as a year-round, gay and gay-friendly tourist destination, while owner/operator of the Jefferson House, a South Beach Boutique Bed & Breakfast Hotel. The hotel was sold in 2005.

Mr. Adkins currently serves on the board of the Greater Miami Convention & Visitors Bureau, the Coalition of Chambers, and is the Chair of the Executive Director's Round Table. Mr. Adkins received the 2009 Eddie McIntyre Community Service Award from the National Gay & Lesbian Task Force, the 2010 Bacardi/Grey Goose Icon Award and the Miami-Dade Gay & Lesbian Chamber of Commerce received Equality Florida's first "Equality Means Business" Award 2012.

Steven Noel Adkins currently serves on;

Board Member - Greater Miami Convention & Visitors Bureau

Marketing Council for the GMCVB

One Community One Goal Coordinating Council (Beacon Council)

Vice Chair - Miami Beach Visitor & Convention Authority

President of the Miami-Dade Gay & Lesbian Chamber of Commerce 2005 President

Chair - MDGLCC Foundation Inc.

Board Member - Miami Beach Gay Pride

Advisory Council - Miami Gay & Lesbian Film Festival

Steven Noel Adkins formerly served on:

Southeast Regional Chair – National Gay & Lesbian Chamber of Commerce

Miami Beach Mayor's Blue Ribbon Task Force

Miami Beach Mayor's LGBT Business Development Committee

Nick Tierno

Title: General Manager, Centerplate Miami Beach Convention Center/Director of Operations Convention Centers

Responsible for: Day-to-day operation of Food and Beverage, financial and budget development, marketing plan, oversee daily operations, sales team. menu development and production, food safety programs. Responsible for four (4) direct reports to include: Director of Sales, Director of Operations, Director of Finance and Executive Chef. Report to the City of Miami Beach Contract Administrator and General Manger of Miami Beach Convention Center.

Career History:

- Senior Regional Vice President, SMG/Savor... Long Island, NY
- Regional Manager, SMG/Savor...Philadelphia, Miami Beach, Oklahoma City
- General Manager, SMG/Savor... Moscone Center, San Francisco, CA..
- General Manager, Centerplate George R. Brown Convention Center, Houston, TX
- Director of Sales and Marketing, Centerplate George R. Brown Convention Center, Houston, TX.
- Community Involvement: Miami Beach Chamber of Commerce; Miami Convention & Visitors Bureau; Over-town Youth Organization
- Industry Experience: More than 25 years in the hospitality and entertainment industry very strong emphases on developing and executing operations, marketing and sales.

About Centerplate Centerplate crafts and delivers "Craveable Experiences. Raveable Results." in over 250 prominent entertainment, sports and convention venues across North America, annually serving over 100 million guests. Centerplate has provided event hospitality services to 15 official U.S. Presidential Inaugural Balls, 12 Super Bowls, 20 World Series, the 2010 Winter Olympic Games and the largest plated dinner in history at the Alpha Kappa Alpha Centennial Celebration. The company was recently named the fastest growing hospitality group in the country by Nation's Restaurant News.

RICHARD H. MURRY
FOUNDER & PRESIDENT
THE MURRY AGENCY PUBLIC RELATIONS

As founder of The Murry Agency, Richard successfully directs strategic planning, client service and creative development for the Agency's diverse roster of clients. His 25 years of experience in the public relations and marketing arenas -- including tenures in Dallas, New York City and South Florida -- combined with a unique perspective from corporate, as well as small and large agency environments, give him a solid foundation for developing marketing and public relations solutions.



Since its beginnings in 2002, the Agency has built a solid reputation among clients, the media and the community for its personalized approach, its rapid-fire responsiveness and its *strategically creative* thinking. As a Miami Beach-based business, The Murry Agency is known for **seriously professional public relations**.

Among the innovative and on-target PR activities developed at the TMA over the years: a three-ton sandcastle replica of the **Gallery One Resort-Residences** at the Fort Lauderdale/Hollywood international airport; a Super Bowl XLI gifting suite where actress Scarlett Johansson won a year's lease at the **Flamingo South Beach** condominium; and "25/7," a buzzworthy initiative for the **City of Miami Beach**, which communicates to visitors, businesses and residents that there's so much to do in this vibrant city, you simply must have an extra hour to accomplish it all.

In addition to business accounts, The Murry Agency has successfully developed a niche specialty in marketing and PR for events and festivals. Those headline-making happenings include: **Miami International Fashion Week 2004, 2009; the World Orchid Conference 2008; Winter Party Festival 2011, 2012, 2013; Miami Beach Pride 2010, 2011, 2012, 2013; Miami and Ft. Lauderdale Gay & Lesbian Film Festivals 2011, 2012, 2013; Miami International Orchid Show 2003-2008; and World of Beer Festival 2005**, in addition to numerous fundraisers, galas and grand openings.

Before starting TMA, Richard's portfolio of work included some of the best-known brand names in marketing: **Elizabeth Arden, Burger King Corporation, José Cuervo, Southwest Airlines, Collagen Biomedical** (where Richard helped launch "The Paris Lip" augmentation procedure to worldwide buzz), **Neiman Marcus, Liz Claiborne, L'Oreal, The Mansion on Turtle Creek Restaurant & Hotel, American Airlines** and **Bristol-Myers Products**. In addition, as director of marketing communications at **The Dallas Apparel Mart**, Richard planned and executed nine fashion weeks a year at the largest wholesale fashion complex in the world.

Richard has also been active on boards and committees for the **Pridelines Youth Services, Miami Beach Chamber of Commerce, Miami-Dade Gay & Lesbian Chamber of Commerce, St. John's Church, Shoes for the Soul, Food for Life Network, Super Bowl XXXIII**, and **Little Acorns'** juvenile drug prevention programs.

Karen Brown Bio
November 28, 2012

Ms. Brown is a native Miamian who has spent the last 20 years working in the Hospitality Industry in South Florida. She has integrated social and community responsibility both personally and professionally for the last sixteen years in Miami Beach. She is currently the Executive Director of the LGBT Visitor Center in Miami Beach, Florida.

She is proud to have served as co-emcee for the inaugural Miami Beach Gay Pride in 2009 and years thereafter, recently performing as co-emcee of the Miami Beach Gay Pride Parade. She worked on Sweet Charity, the blueprint for Aqua Girl and has participated either as a committee member or volunteer since the inception of Aqua Girl and Aqua Foundation. She also serves on the City of Miami Beach GLBT Business Enhancement Committee and Business Development Subcommittee appointed by Mayor Bower, the LEAVE A LEGACY' 2013 Philanthropy Miami Conference Committee and Marketing Subcommittee, and is a member of the Miami Dade Gay & Lesbian Chamber of Commerce Foundation Board of Directors. Past charitable involvement includes work with Care Resource, The Miami Foundation, Pride Center, IGLTA, White Party, Casa Valentina and the National Gay & Lesbian Task Force.

Ms. Brown has Theatre/Communication degrees from both Florida State University and also Miami Dade College in Miami and resides in Miami Beach.